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# Multiplicity of solutions for semilinear variational inequalities via linking and $\nabla$-theorems ${ }^{*}$ 

P. Magrone ${ }^{\text {a,* }}$, D. Mugnai ${ }^{\text {b }}$, R. Servadei ${ }^{\text {b }}$<br>${ }^{\text {a }}$ Dipartimento di Matematica, Università di Roma Tre, Largo S. Leonardo Murialdo, I 00146 Roma, Italy<br>${ }^{\text {b }}$ Dipartimento di Matematica e Informatica, Università di Perugia, via Vanvitelli, I 06123 Perugia, Italy

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#### Abstract

We prove the existence of three distinct nontrivial solutions for a class of semilinear elliptic variational inequalities involving a superlinear nonlinearity. The approach is variational and is based on linking and $\nabla$-theorems. Some nonstandard adaptations are required to overcome the lack of the Palais-Smale condition. © 2005 Elsevier Inc. All rights reserved.


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## 1. Introduction

In this paper we will give a multiplicity result for solutions of the following class of semilinear elliptic variational inequalities:

[^0]\[

\left\{$$
\begin{array}{l}
u \in H_{0}^{1}(\Omega), \quad \psi_{1} \leqslant u \leqslant \psi_{2} \quad \text { in } \Omega,  \tag{P}\\
\langle A u, v-u\rangle-\lambda \int_{\Omega} u(v-u) d x \geqslant \int_{\Omega} p(x, u)(v-u) d x, \quad \forall v \in H_{0}^{1}(\Omega) \\
\quad \text { with } \psi_{1} \leqslant v \leqslant \psi_{2} \quad \text { in } \Omega,
\end{array}
$$\right.
\]

where $A$ is a uniformly elliptic operator, $\lambda$ is a real parameter, $\Omega$ is a bounded open subset of $\mathbb{R}^{N}, N \geqslant 1, \psi_{1}$ and $\psi_{2}$ are the "obstacles" and $p: \Omega \times \mathbb{R} \rightarrow \mathbb{R}$ is superlinear at zero and infinity in the second variable (see Section 2 for the precise assumptions on $\psi_{1}, \psi_{2}$ and $p$ ).

In the case of equations, namely for $\psi_{1} \equiv-\infty$ and $\psi_{2} \equiv+\infty$, the existence of multiple solutions for $(\mathcal{P})$ has been extensively treated in the literature, starting from the pioneering paper of Ambrosetti and Rabinowitz [1] (see, e.g., [23] and references therein). More recently, new multiplicity results for semilinear elliptic equations have been obtained by means of the so-called "theorems of mixed type" or " $\nabla$-theorems" introduced by Marino and Saccon in [16] (see also [15,19,20]).

On the other hand, multiple solutions for the obstacle problem $(\mathcal{P})$ have been obtained by several authors (see [15,20-22,25-27]). In [9] the existence of two solution for a fully nonlinear variational inequality is achieved by means of the nonsmooth critical point theory introduced in [6,7]. Mainly this problem was studied in the case in which the nonlinearity $p$ has linear growth at infinity in the second variable. Here we are interested in the case of superlinear nonlinearities, already considered in [8,14,18]. In particular, our results should be compared with those of $[8,18]$, where the existence of a nontrivial solution to $(\mathcal{P})$ is proved by a mountain pass and a linking argument, respectively. Let us stress that, in order to prove the boundedness of Palais-Smale sequences, in $[8,18]$ the obstacles $\psi_{1}$ and $\psi_{2}$ are assumed to belong to $H_{0}^{1}(\Omega)$.

The purpose of our paper is that of proving the existence of three solutions to $(\mathcal{P})$ (see Theorem 2.1) by combining the linking technique with that of $\nabla$-theorems. An important feature is that, in our setting, it is not clear whether Palais-Smale sequences are bounded or not. For the application of the linking theorem, this is related to the fact that the obstacles $\psi_{1}$ and $\psi_{2}$ are here just Borel functions, while for the application of the $\nabla$-theorems the problem would arise also for smooth obstacles. To overcome this difficulty, we adapt both the linking and the $\nabla$-theorem to a situation in which the global Palais-Smale condition is substituted by a local Palais-Smale condition combined with a quantitative gradient estimate on a suitable bounded set. In Section 3 (see Theorems 3.10 and 3.11) we will prove such adaptations in the setting of the metric critical point theory developed in [6,7, 11,13].

The variational approach we use to treat problem $(\mathcal{P})$ is described in Section 4. In Section 5 we will get the existence of at least two solutions for problem ( $\mathcal{P}$ ) by a suitable $\nabla$-theorem (see Theorem 5.1), while in Section 6 we will find a third solution of higher energy, by a linking argument (see Theorem 6.2).

## 2. The main result

Let $\Omega$ be a bounded open subset of $\mathbb{R}^{N}, N \geqslant 1$, and let $H_{0}^{1}(\Omega)$ be the usual Sobolev space, i.e. the closure of $C_{0}^{\infty}(\Omega)$ in $H^{1}(\Omega)$. We denote by $\langle\cdot, \cdot\rangle$ the pairing between $H_{0}^{1}(\Omega)$ and its dual space $H^{-1}(\Omega)$.

We are interested in the existence and multiplicity of solutions $u$ of semilinear elliptic variational inequalities of the form

$$
\left\{\begin{array}{l}
u \in K_{\psi},  \tag{P}\\
\langle A u, v-u\rangle-\lambda \int_{\Omega} u(v-u) d x \geqslant \int_{\Omega} p(x, u)(v-u) d x, \quad \forall v \in K_{\psi} .
\end{array}\right.
$$

Here $A$ denotes a uniformly elliptic operator of the form

$$
A=-\sum_{i, j=1}^{N} D_{i}\left(a_{i j}(x) D_{j}\right)
$$

with $a_{i j}: \Omega \rightarrow \mathbb{R}, i, j=1, \ldots, N$, satisfying the following conditions:
(A1) $a_{i j} \in L^{\infty}(\Omega)$;
(A2) $a_{i j}(x)=a_{j i}(x)$ a.e. $x$ in $\Omega, \forall i, j=1, \ldots, N$;
(A3) $\exists c_{1}, c_{2}>0$ such that

$$
c_{1}|\xi|^{2} \leqslant \sum_{i, j=1}^{N} a_{i j}(x) \xi_{i} \xi_{j} \leqslant c_{2}|\xi|^{2}, \quad \forall \xi \in \mathbb{R}^{N} \text {, a.e. } x \text { in } \Omega .
$$

Moreover, $\lambda$ is a real parameter, $\psi_{1}: \Omega \rightarrow[-\infty, 0]$ and $\psi_{2}: \Omega \rightarrow[0,+\infty]$ are Borel functions, $K_{\psi}=\left\{v \in H_{0}^{1}(\Omega): \psi_{1} \leqslant \tilde{v} \leqslant \psi_{2}\right.$ cap. q.e. in $\left.\Omega\right\}$, where $\tilde{v}$ is a quasicontinuous representative of $v$, and $p: \Omega \times \mathbb{R} \rightarrow \mathbb{R}$ is a function such that:
(P1) $p(x, \xi)$ is measurable in $x$ for every $\xi \in \mathbb{R}$ and continuous in $\xi$ for a.e. $x \in \Omega$;
(P2) $|p(x, \xi)| \leqslant a_{1}|\xi|+a_{2}|\xi|^{s}$ for some $a_{1}, a_{2}>0, \forall \xi \in \mathbb{R}$, a.e. $x$ in $\Omega$, with

$$
s>1, \quad \text { if } N=1,2, \quad \text { and } \quad 1<s<\frac{N+2}{N-2}, \quad \text { if } N \geqslant 3 ;
$$

(P3) for a.e. $x \in \Omega$, we have $p(x, \xi)=o(|\xi|)$ as $\xi \rightarrow 0$;
(P4) there exists $\mu>2$ such that

$$
\begin{aligned}
& 0<\mu P(x, \xi) \leqslant \xi p(x, \xi), \quad \forall \xi \in \mathbb{R} \backslash\{0\}, \text { a.e. } x \text { in } \Omega, \\
& \text { where } \quad P(x, \xi):=\int_{0}^{\xi} p(x, t) d t, \quad \forall \xi \in \mathbb{R}, \text { a.e. } x \text { in } \Omega .
\end{aligned}
$$

Given a positive real number $R$ and a compact subset $C$ of $\Omega$, we will also consider the condition:
( $\left.\psi_{R, C}\right) \psi_{1}(x) \leqslant-R<R \leqslant \psi_{2}(x)$ cap. q.e. in $C$.

Let $\lambda_{1}<\lambda_{2} \leqslant \cdots$ be the sequence of the eigenvalues of the problem

$$
\begin{cases}A u=\lambda u & \text { in } \Omega, \\ u=0 & \text { on } \partial \Omega,\end{cases}
$$

repeated according to their multiplicity, and let us set $\lambda_{0}=-\infty$.
Let $J_{\lambda}: H_{0}^{1}(\Omega) \rightarrow \mathbb{R}$ be the functional defined as

$$
J_{\lambda}(u)=\frac{1}{2}\langle A u, u\rangle-\frac{\lambda}{2} \int_{\Omega} u^{2} d x-\int_{\Omega} P(x, u) d x
$$

From the assumptions on $p, \psi_{1}$ and $\psi_{2}$ it follows that $u \equiv 0$ is a solution of $(\mathcal{P})$.
Our main result is the following:

Theorem 2.1. Let $1 \leqslant k \leqslant j$ be such that $\lambda_{k-1}<\lambda_{k}=\cdots=\lambda_{j}<\lambda_{j+1}$. Then, there exist $\eta>0, R>0$ and a compact set $C \subset \Omega$ such that, if $\lambda_{k}-\eta \leqslant \lambda<\lambda_{k}$ and $\psi_{1}, \psi_{2}$ satisfy ( $\psi_{R, C}$ ), problem ( $\mathcal{P}$ ) admits at least three nontrivial solutions.

The proof will be given in Section 6.

Remark 2.2. In general, the solutions of problem ( $\mathcal{P}$ ) given by Theorem 2.1 do not solve the corresponding equation. Indeed, suppose that $\Omega$ has smooth boundary, that $A=-\Delta$ and that $p(x, \xi)=|\xi|^{s-1} \xi$. Let $\varphi: \mathbb{R}^{N} \rightarrow \mathbb{R}$ be a function of class $C^{\infty}$ with $\varphi=0$ in $\mathbb{R}^{N} \backslash \Omega$ and $\varphi>0$ in $\Omega$.

From Theorem 2.1 it follows that, if $\lambda_{k}-\eta \leqslant \lambda<\lambda_{k}$ with $\eta$ small enough and $\psi_{1}=$ $-R \varphi, \psi_{2}=R \varphi$ with $R$ large enough, then problem $(\mathcal{P})$ has at least three solutions.

On the other hand, if $u$ is a solution of $(\mathcal{P})$ which also solves $-\Delta u-\lambda u=|u|^{s-1} u$, then we have that $u$ is identically zero. To see it, observe that $u \in C^{1}(\bar{\Omega})$ by regularity theory. Since $-R \varphi \leqslant u \leqslant R \varphi$, it follows that also the normal derivative of $u$ vanishes on $\partial \Omega$. Therefore we have

$$
\int_{\Omega} \nabla u \cdot \nabla v d x-\lambda \int_{\Omega} u v d x=\int_{\Omega}|u|^{s-1} u v d x, \quad \forall v \in H^{1}(\Omega) .
$$

Let $B$ be an open ball such that $\bar{\Omega} \subset B$. If we extend $u$ to $B$ with value 0 outside $\Omega$, then $u$ is a solution in $B$ of the equation $-\Delta u=V u$, where $V=\lambda+|u|^{s-1}$. Since $u$ is identically zero on the open set $B \backslash \bar{\Omega}$, from [12, Theorem 6.3] it follows that $u$ is identically zero on $B$.

Remark 2.3. Let us observe that, since we can allow $\psi_{1} \equiv-\infty$ and $\psi_{2} \equiv+\infty$, Theorem 2.1 gives a multiplicity result for the associated equation too, as proved in [19].

## 3. Critical point theorems

Let $X$ be a metric space endowed with the metric $d$ and let $J: X \rightarrow \mathbb{R} \cup\{+\infty\}$ be a function. We set

$$
\begin{aligned}
& J^{c}=\{u \in X: J(u) \leqslant c\}, \quad c \in \mathbb{R}, \\
& \operatorname{epi}(J)=\{(u, s) \in X \times \mathbb{R}: J(u) \leqslant s\},
\end{aligned}
$$

and denote by $\mathrm{B}_{r}(u)$ the open ball of center $u$ and radius $r$.
The next definition is taken from [2, Definition 2.1]. For an equivalent approach, see [6,7] and, when $J$ is continuous, [13].

Definition 3.1. For every $u \in X$ with $J(u)<+\infty$, we denote by $|d J|(u)$ the supremum of the $\sigma$ 's in $[0,+\infty[$ such that there exist a neighborhood $W$ of $(u, J(u))$ in epi $(J), \delta>0$ and a continuous map $\mathcal{H}: W \times[0, \delta] \rightarrow X$ satisfying

$$
d(\mathcal{H}((z, s), t), z) \leqslant t, \quad J(\mathcal{H}((z, s), t)) \leqslant s-\sigma t
$$

whenever $(z, s) \in W$ and $t \in[0, \delta]$.
The extended real number $|d J|(u)$ is called the weak slope of $J$ at $u$. If $u \in X$, $J(u)<+\infty$ and $|d J|(u)=0$, we say that $u$ is a (lower) critical point of $J$. If $c \in \mathbb{R}$ and there exists a critical point $u$ of $J$ with $J(u)=c$, we say that $c$ is a critical value of $J$.

Remark 3.2. Let $\left(u_{n}\right)_{n}$ be a sequence in $X$. If $u_{n} \rightarrow u$ with $J(u)<+\infty$ and $J\left(u_{n}\right) \rightarrow$ $J(u)$ as $n \rightarrow \infty$, then $\liminf _{n \rightarrow \infty}|d J|\left(u_{n}\right) \geqslant|d J|(u)$.

According to [2, Proposition 2.2], the above definition can be simplified when $J$ is real-valued and continuous. Indeed we have the following

Proposition 3.3. Let $J: X \rightarrow \mathbb{R}$ be a continuous function. Then $|d J|(u)$ is the supremum of the $\sigma$ 's in $[0,+\infty[$ such that there exist a neighborhood $U$ of $u$ in $X, \delta>0$ and $a$ continuous map $\mathcal{H}: U \times[0, \delta] \rightarrow X$ satisfying

$$
d(\mathcal{H}(z, t), z) \leqslant t, \quad J(\mathcal{H}(z, t)) \leqslant J(z)-\sigma t
$$

whenever $z \in U$ and $t \in[0, \delta]$.
Coming back to the general setting, now consider the continuous function $\mathcal{G}_{J}$ : $\operatorname{epi}(J) \rightarrow \mathbb{R}$ defined as $\mathcal{G}_{J}(u, s)=s$. The main feature of $\mathcal{G}_{J}$ is that it allows to reduce, at a certain extent, the study of general functions to that of continuous functions. According to [2, Proposition 2.3], the key connection is given by the next

Proposition 3.4. Consider in epi( $J$ ) the metric

$$
\begin{equation*}
d((u, s),(v, t))=\sqrt{d(u, v)^{2}+(s-t)^{2}} \tag{3.1}
\end{equation*}
$$

so that the function $\mathcal{G}_{J}$ is Lipschitz continuous of constant 1.

Then, for every $u \in X$ with $J(u)<+\infty$, we have

$$
|d J|(u)= \begin{cases}\frac{\left|d \mathcal{G}_{J}\right|(u, J(u))}{\sqrt{1-\left|d \mathcal{G}_{J}\right|(u, J(u))^{2}}} & \text { if }\left|d \mathcal{G}_{J}\right|(u, J(u))<1 \\ +\infty & \text { if }\left|d \mathcal{G}_{J}\right|(u, J(u))=1\end{cases}
$$

Definition 3.5. Let $c \in \mathbb{R}$. A sequence $\left(u_{n}\right)_{n}$ in $X$ is said to be a Palais-Smale sequence at level $c\left((\mathrm{PS})_{c}\right.$-sequence, for short) for $J$, if $J\left(u_{n}\right) \rightarrow c$ and $|d J|\left(u_{n}\right) \rightarrow 0$.

Given a closed subset $A$ of $X$, we say that $J$ satisfies the Palais-Smale condition on $A$ at level $c\left((\mathrm{PS})_{c}\right.$ on $A$, for short), if every $(\mathrm{PS})_{c}$-sequence $\left(u_{n}\right)_{n}$ for $J$, with $u_{n} \in A$ for any $n \in \mathbb{N}$, admits a convergent subsequence. In the case $A=X$, we omit the indication of $A$.

For the next critical point theorem we need the notion of relative category, which was introduced in [24] and then reconsidered, with minor variants, by several authors. Here we follow the approach of [3].

Definition 3.6. Let $X$ be a metric space and $Y$ a closed subset of $X$. For every closed subset $A$ of $X$, we define the relative category of $A$ in $(X, Y)$, denoted by cat ${ }_{X, Y} A$, as the least integer $n \geqslant 0$ such that $A$ can be covered by $n+1$ open subsets $U_{0}, \ldots, U_{n}$ of $X$ with the following properties:
(a) there exists a deformation $\mathcal{K}: X \times[0,1] \rightarrow X$ with $\mathcal{K}(Y \times[0,1]) \subset Y$ and $\mathcal{K}\left(U_{0} \times\{1\}\right)$ $\subset Y$ (if $Y=\emptyset$, we mean that $U_{0}$ must be empty);
(b) for $1 \leqslant k \leqslant n$, each $U_{k}$ is contractible in $X$.

If no such integer $n$ exists, we set cat $_{X, Y} A=\infty$.
Finally, the category of $A$ in $X$, denoted by $\operatorname{cat}_{X} A$, is defined as the category of $A$ in $(X, \emptyset)$.

The next result is an adaptation to our setting of one of the " $\nabla$-theorems" proved in [17].
Theorem 3.7. Let $E$ be a Banach space such that $E=E_{1} \oplus E_{2} \oplus E_{3}$, with $\operatorname{dim}\left(E_{1}\right)<\infty$, $1 \leqslant \operatorname{dim}\left(E_{2}\right)<\infty$ and $E_{3}$ closed in $E$, let $X$ be a closed subset of $E$ and let $J: X \rightarrow \mathbb{R}$ be a continuous function satisfying the following assumptions:
(a) there exist $\alpha, \beta \in \mathbb{R}, 0<r_{1}<r_{2}<r_{3}$ and a bounded, convex, open neighborhood $B$ of 0 in $E_{2}$ such that

$$
\begin{aligned}
& \Delta:=\left\{u \in E_{1} \oplus E_{2}:\left\|P_{1} u\right\| \leqslant r_{3}, r_{1} \leqslant\left\|P_{2} u\right\| \leqslant r_{3}\right\} \subset X, \\
& \sup \left\{J(u): u \in \partial_{E_{1} \oplus E_{2}} \Delta\right\}<\alpha<\inf \left\{J(u): u \in X \cap\left(E_{2} \oplus E_{3}\right),\|u\|=r_{2}\right\}, \\
& \sup \{J(u): u \in \Delta\}<\beta, \\
& \Delta \subset M:=\left\{u \in E: P_{2} u \notin B\right\} ;
\end{aligned}
$$

(b) J satisfies $(\mathrm{PS})_{c}$ for every $c \in[\alpha, \beta]$ and we have

$$
\inf \left\{\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u): u \in X, \quad P_{2} u \in \partial B, \alpha \leqslant J(u) \leqslant \beta\right\}>0
$$

Then, either
(i) there exist two distinct critical values $c_{1}, c_{2} \in[\alpha, \beta]$ of $J$
or
(ii) there exists a critical value $c \in[\alpha, \beta]$ of $J$ and a compact subset of

$$
\left\{u \in X:|d J|(u)=0, J(u)=c, P_{2} u \notin \bar{B}\right\}
$$

having at least category 2 in $\left\{u \in X: P_{2} u \notin \bar{B}\right\}$.
Proof. Let us consider the restricted function $\widehat{J}:=\left.J\right|_{X \cap M}$ defined on the closed subset $X \cap M$ of $E$. Moreover, let $\alpha^{\prime}, \beta^{\prime}$ be such that

$$
\begin{aligned}
& \alpha<\alpha^{\prime}<\inf \left\{J(u): u \in X \cap\left(E_{2} \oplus E_{3}\right),\|u\|=r_{2}\right\}, \\
& \sup \{J(u): u \in \Delta\}<\beta^{\prime}<\beta
\end{aligned}
$$

First of all, let us prove that

$$
\begin{equation*}
\operatorname{cat}_{X \cap M, \widehat{J} \widehat{\alpha}^{\prime}} \widehat{J}^{\beta^{\prime}} \geqslant 2 \tag{3.2}
\end{equation*}
$$

Indeed, by assumption (a) we can consider the inclusion map

$$
i:\left(\Delta, \partial_{E_{1} \oplus E_{2}} \Delta\right) \rightarrow\left(X \cap M, \widehat{J}^{\alpha^{\prime}}\right)
$$

If we define $\pi_{1}: M \rightarrow \Delta$ by

$$
\pi_{1}(u)=\min \left\{\frac{r_{3}}{\left\|P_{1} u\right\|}, 1\right\} P_{1} u+\min \left\{\max \left\{\left\|P_{2} u+P_{3} u\right\|, r_{1}\right\}, r_{3}\right\} \frac{P_{2} u}{\left\|P_{2} u\right\|}
$$

we have that $\pi_{1}$ is a retraction satisfying

$$
\pi_{1}\left(M \backslash\left\{u \in E_{2} \oplus E_{3}:\|u\|=r_{2}\right\}\right) \subset \Delta \backslash\left\{u \in E_{2}:\|u\|=r_{2}\right\} .
$$

On the other hand, it is easy to find a retraction $\pi_{2}: \Delta \backslash\left\{u \in E_{2}:\|u\|=r_{2}\right\} \rightarrow \partial_{E_{1} \oplus E_{2}} \Delta$ such that $(1-t) u+t \pi_{2}(u) \in \Delta$ for every $t \in[0,1]$. By the choice of $\alpha^{\prime}$, we have that $J^{\alpha^{\prime}}$ is disjoint from $\left\{u \in E_{2} \oplus E_{3}:\|u\|=r_{2}\right\}$. Let $\vartheta: E \rightarrow[0,1]$ be a continuous function with
$\vartheta=1$ on $J^{\alpha^{\prime}}$ and $\vartheta=0$ in a neighborhood of $\left\{u \in E_{2} \oplus E_{3}:\|u\|=r_{2}\right\}$. Then the map $g: X \cap M \rightarrow \Delta$ defined as

$$
g(u)= \begin{cases}\pi_{1}(u) & \text { if } u \in E_{2} \oplus E_{3} \text { and }\|u\|=r_{2}, \\ (1-\vartheta(u)) \pi_{1}(u)+\vartheta(u) \pi_{2}\left(\pi_{1}(u)\right) & \text { otherwise },\end{cases}
$$

is continuous and satisfies $g\left(\widehat{J}^{\alpha^{\prime}}\right) \subset \partial_{E_{1} \oplus E_{2}} \Delta$. Moreover, $\mathcal{H}: \Delta \times[0,1] \rightarrow \Delta$ defined as $\mathcal{H}(u, t)=(1-t) u+\operatorname{tg}(u)$ is a homotopy between the identity map of $\left(\Delta, \partial_{E_{1} \oplus E_{2}} \Delta\right)$ and $g \circ i$.

Since $\Delta \subset \widehat{J}^{\beta^{\prime}}$, we have $\Delta=i^{-1}\left(\widehat{J}^{\beta^{\prime}}\right)$, hence by [3, Theorem 1.4.5]

$$
\operatorname{cat}_{\Delta, \partial_{E_{1} \oplus E_{2}} \Delta} \Delta \leqslant \operatorname{cat}_{X \cap M, \widehat{J}^{\alpha^{\prime}}} \widehat{J}^{\beta^{\prime}}
$$

On the other hand, it is well known (see, e.g., [17, Lemma 2.3]) that

$$
\operatorname{cat}_{\Delta, \partial_{E_{1} \oplus E_{2}} \Delta} \Delta=2
$$

Then (3.2) follows.
Now let us observe that, thanks to (b), the function $\widehat{J}$ satisfies (PS) ${ }_{c}$ for every $c \in$ [ $\left.\alpha^{\prime}, \beta^{\prime}\right]$. Indeed, if $\left(u_{n}\right)_{n}$ is a $(\mathrm{PS})_{c}$-sequence for $\widehat{J}$, then $J\left(u_{n}\right) \in[\alpha, \beta]$ and $P_{2} u_{n} \notin \bar{B}$ eventually as $n \rightarrow \infty$. It follows that $|d \widehat{J}|\left(u_{n}\right)=|d J|\left(u_{n}\right)$, whence the fact that $\left(u_{n}\right)_{n}$ admits a convergent subsequence by assumption (b).

By [3, Theorem 1.4.11] we can define $\alpha^{\prime} \leqslant c_{1} \leqslant c_{2} \leqslant \beta^{\prime}$ such that each $c_{i}, i=1,2$, is a critical value of $\widehat{J}$. Moreover, as in the proof of the Palais-Smale condition, we have that each critical point $u$ of $\widehat{J}$ at level $c_{i}$ satisfies $P_{2} u \notin \bar{B}$ and is critical also for $J$.

If $c_{1}<c_{2}$, then assertion (i) immediately follows. Otherwise, set $c:=c_{1}=c_{2}$ and consider $C=\{u \in X \cap M:|d \widehat{J}|(u)=0, \widehat{J}(u)=c\}$. Since $\widehat{J}$ satisfies (PS) ${ }_{c}$, it is clear that $C$ is compact. Moreover, according to [3, Theorem 1.4.11], we have cat ${ }_{X \cap M} C \geqslant 2$. On the other hand, we have that $C \subset\left\{u \in X: P_{2} u \notin \bar{B}\right\}$ and each $u \in C$ is a critical point of $J$. Since $\left\{u \in X: P_{2} u \notin \bar{B}\right\}$ is open in $X \cap M$, it is easy to see that $C$ has at least category 2 also in $\left\{u \in X: P_{2} u \notin \bar{B}\right\}$ and assertion (ii) follows.

Definition 3.8. A metric space $X$ is said to be locally contractible if, for every $u \in X$ and every neighborhood $U$ of $u$, there exists a neighborhood $V$ of $u$ with $V \subset U$ and $V$ is contractible in $U$.

Lemma 3.9. Let $X$ be a metric space, $J: X \rightarrow \mathbb{R}$ a continuous function, $\beta \in \mathbb{R}, \sigma, \varrho>0$ and $U$ an open subset of $X$. Assume that

$$
\begin{equation*}
\forall u \in \mathrm{~B}_{\varrho}(U) \backslash U, \quad \beta-\sigma \varrho<J(u) \leqslant \beta \quad \Rightarrow \quad|d J|(u)>\sigma \tag{3.3}
\end{equation*}
$$

Then, if we set

$$
Y=\left\{u \in X: J(u) \leqslant \beta-\sigma d\left(u, J^{\beta} \cap U\right)\right\},
$$

we have

$$
\begin{align*}
& \left|d\left(\left.J\right|_{Y}\right)\right|(u) \geqslant|d J|(u), \quad \forall u \in Y \cap U  \tag{3.4}\\
& \forall u \in Y \backslash U \quad J(u)>\beta-\sigma \varrho \quad \Rightarrow \quad\left|d\left(\left.J\right|_{Y}\right)\right|(u)>\sigma \tag{3.5}
\end{align*}
$$

Proof. To prove (3.4), consider $u \in Y \cap U$. If $|d J|(u)=0$, then the assertion is trivial. So let us suppose $|d J|(u)>0$ and take any $\sigma^{\prime}>0$ with $\sigma^{\prime}<|d J|(u)$. By Proposition 3.3, there exist $\delta$ and a continuous map $\mathcal{H}: \mathrm{B}_{\delta}(u) \times[0, \delta] \rightarrow X$ such that

$$
\begin{equation*}
\forall v \in \mathrm{~B}_{\delta}(u), \forall t \in[0, \delta], \quad d(\mathcal{H}(v, t), v) \leqslant t, \quad J(\mathcal{H}(v, t)) \leqslant J(v)-\sigma^{\prime} t . \tag{3.6}
\end{equation*}
$$

The first inequality easily yields $\mathcal{H}(u, 0)=u$, so, by the continuity of $\mathcal{H}$ and by the fact that $U$ is open, by possibly reducing $\delta$, we may assume that $\mathcal{H}\left(\mathrm{B}_{\delta}(u) \times[0, \delta]\right) \subset U$. Now, let us consider $v \in \mathrm{~B}_{\delta}(u) \cap Y$. One has $J(\mathcal{H}(v, t)) \leqslant J(v) \leqslant \beta$. So $\mathcal{H}(v, t) \in J^{\beta} \cap U$, which yields $d\left(\mathcal{H}(v, t), J^{\beta} \cap U\right)=0$. It follows

$$
J(\mathcal{H}(v, t)) \leqslant \beta-\sigma^{\prime} d\left(\mathcal{H}(v, t), J^{\beta} \cap U\right)
$$

which yields $\mathcal{H}\left(\left(\mathrm{B}_{\delta}(u) \cap Y\right) \times[0, \delta]\right) \subset Y$. By Proposition 3.3 we get $\left|d\left(\left.J\right|_{Y}\right)\right|(u) \geqslant \sigma^{\prime}$ and the assertion follows by the arbitrariness of $\sigma^{\prime}<|d J|(u)$.

In order to prove (3.5), consider $u \in Y \backslash U$ with $J(u)>\beta-\sigma \varrho$. First of all, we have

$$
\beta-\sigma \varrho<J(u) \leqslant \beta-\sigma d\left(u, J^{\beta} \cap U\right),
$$

whence $\varrho>d\left(u, J^{\beta} \cap U\right) \geqslant d(u, U)$. It follows that $u \in \mathrm{~B}_{\varrho}(U) \backslash U$ which yields $|d J|(u)>\sigma$ by (3.3). Let $\sigma<\sigma^{\prime}<|d J(u)|, \delta>0$ and $\mathcal{H}: \mathrm{B}_{\delta}(u) \times[0, \delta] \rightarrow X$ be a continuous map satisfying (3.6). If we consider $v \in \mathrm{~B}_{\delta}(u) \cap Y$, we have

$$
\begin{aligned}
J(\mathcal{H}(v, t)) & \leqslant J(v)-\sigma^{\prime} t \leqslant \beta-\sigma d\left(v, J^{\beta} \cap U\right)-\sigma^{\prime} t \\
& \leqslant \beta-\sigma d\left(v, J^{\beta} \cap U\right)-\sigma t \leqslant \beta-\sigma d\left(v, J^{\beta} \cap U\right)-\sigma d(\mathcal{H}((v, t), v)) \\
& =\beta-\sigma\left[d(\mathcal{H}(v, t), v)+d\left(v, J^{\beta} \cap U\right)\right] \\
& \leqslant \beta-\sigma\left[d\left(\mathcal{H}(v, t), J^{\beta} \cap U\right)\right]
\end{aligned}
$$

whence $\mathcal{H}(v, t) \in Y$. It follows that $\mathcal{H}\left(\left(\mathrm{B}_{\delta}(u) \cap Y\right) \times[0, \delta]\right) \subset Y$. Again, by Proposition 3.3 we get $\left|d\left(\left.J\right|_{Y}\right)\right|(u) \geqslant \sigma^{\prime}>\sigma$ and the assertion follows.

In the next result we prove the " $\nabla$-theorem" we will actually use. With respect to Theorem 3.7, the main difference is that the Palais-Smale condition is required to hold only on the closure of a suitable open subset.

Theorem 3.10. Let $E$ be a Banach space such that $E=E_{1} \oplus E_{2} \oplus E_{3}$, with $\operatorname{dim}\left(E_{1}\right)<\infty$, $1 \leqslant \operatorname{dim}\left(E_{2}\right)<\infty$ and $E_{3}$ closed in $E$, let $X$ be a closed subset of $E$ and let $J: X \rightarrow \mathbb{R}$ be a continuous function satisfying the following assumptions:
(a) there exist $\alpha, \beta \in \mathbb{R}, 0<r_{1}<r_{2}<r_{3}$ and a bounded, convex, open neighborhood $B$ of 0 in $E_{2}$ such that

$$
\begin{aligned}
& \Delta:=\left\{u \in E_{1} \oplus E_{2}:\left\|P_{1} u\right\| \leqslant r_{3}, r_{1} \leqslant\left\|P_{2} u\right\| \leqslant r_{3}\right\} \subset X \\
& \sup \left\{J(u): u \in \partial_{E_{1} \oplus E_{2}} \Delta\right\}<\alpha<\inf \left\{J(u): u \in X \cap\left(E_{2} \oplus E_{3}\right),\|u\|=r_{2}\right\}, \\
& \sup \{J(u): u \in \Delta\}<\beta, \\
& \Delta \subset M:=\left\{u \in E: P_{2} u \notin B\right\} ;
\end{aligned}
$$

(b') there exist an open subset $U$ of $X$ and $\varrho>0$ such that $\Delta \subset U$ and

$$
\begin{aligned}
& J \text { satisfies }(\mathrm{PS})_{c} \text { on } \bar{U} \text { for every } c \in[\alpha, \beta], \\
& \inf \left\{\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u): u \in \bar{U}, P_{2} u \in \partial B, \alpha \leqslant J(u) \leqslant \beta\right\}>0 \\
& \forall u \in \mathrm{~B}_{\varrho}(U) \backslash U \quad \alpha \leqslant J(u) \leqslant \beta \quad \Rightarrow \quad|d J|(u)>\frac{\beta-\alpha}{\varrho}, \\
& \forall u \in \mathrm{~B}_{\varrho}(U) \backslash U \quad \alpha \leqslant J(u) \leqslant \beta, P_{2} u \in \partial B \quad \Rightarrow \quad\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u)>\frac{\beta-\alpha}{\varrho} ;
\end{aligned}
$$

(c) $X$ is locally contractible.

Then $J$ admits at least two distinct critical points $u_{1}, u_{2} \in U$ with $J\left(u_{i}\right) \in[\alpha, \beta], i=1,2$.
Proof. Let $\sigma=\frac{\beta-\alpha}{\varrho}$ and let $Y$ be as in Lemma 3.9. Moreover, let $\alpha^{\prime}, \beta^{\prime}$ be such that

$$
\begin{aligned}
& \alpha<\alpha^{\prime}<\inf \left\{J(u): u \in X \cap\left(E_{2} \oplus E_{3}\right),\|u\|=r_{2}\right\} \\
& \sup \{J(u): u \in \Delta\}<\beta^{\prime}<\beta
\end{aligned}
$$

We will show that the function $\left.J\right|_{Y}$ satisfies the assumptions of Theorem 3.7 with $\alpha, \beta$ replaced by $\alpha^{\prime}, \beta^{\prime}$. First of all, thanks to the continuity of $J$, we have that $Y$ is closed in $X$, hence in $E$. Moreover, we have $\Delta \subset J^{\beta} \cap U$, whence $d\left(u, J^{\beta} \cap U\right)=0$ for any $u \in \Delta$. This implies that $\Delta \subset Y$. Then it is easy to see that $\left.J\right|_{Y}$ satisfies (a) of Theorem 3.7 with $\alpha, \beta$ replaced by $\alpha^{\prime}, \beta^{\prime}$.

Now let us look at condition (b). Let $c \in\left[\alpha^{\prime}, \beta^{\prime}\right]$ and let $\left(u_{n}\right)_{n}$ be a (PS) $)_{c}$-sequence for $\left.J\right|_{Y}$. Knowing that $J\left(u_{n}\right)>\alpha=\beta-\sigma \varrho$ for $n$ sufficiently large, we deduce by (3.5) that $u_{n} \in U$ eventually as $n \rightarrow \infty$, and by (3.4) that $|d J|\left(u_{n}\right) \rightarrow 0$. Therefore $\left(u_{n}\right)_{n}$ admits a converging subsequence, and this implies that $\left.J\right|_{Y}$ satisfies (PS) ${ }_{c}$ for every $c \in\left[\alpha^{\prime}, \beta^{\prime}\right]$.

As for the second condition of (b) in Theorem 3.7, let us apply again Lemma 3.9 with $X \cap M$ in place of $X$ and $\left.J\right|_{X \cap M}$ in place of $J$. Let $u \in \mathrm{~B}_{\varrho}(U) \backslash U$ with $\alpha<J(u) \leqslant \beta$. If $P_{2} u \in \partial B$, from the last condition in ( $\mathrm{b}^{\prime}$ ) we directly see that $\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u)>\sigma$. If $P_{2} u \notin \bar{B}$, we have $\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u)=|d J|(u)$, hence again $\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u)>\sigma$ by the third
condition in (b'). From Lemma 3.9 we deduce that

$$
\begin{align*}
& \forall u \in Y \cap M \cap U, \quad\left|d\left(\left.J\right|_{Y \cap M}\right)\right|(u) \geqslant\left|d\left(\left.J\right|_{X \cap M}\right)\right|(u),  \tag{3.7}\\
& \forall u \in(Y \cap M) \backslash U, \quad J(u)>\alpha \quad \Rightarrow \quad\left|d\left(\left.J\right|_{Y \cap M}\right)\right|(u)>\sigma . \tag{3.8}
\end{align*}
$$

Now, arguing by contradiction, assume that

$$
\inf \left\{\left|d\left(\left.J\right|_{Y \cap M}\right)\right|(u): u \in Y, P_{2} u \in \partial B, \alpha^{\prime} \leqslant J(u) \leqslant \beta^{\prime}\right\}=0
$$

and consider a sequence $\left(u_{n}\right)_{n}$ in $Y$ such that $P_{2} u_{n} \in \partial B, \alpha^{\prime} \leqslant J\left(u_{n}\right) \leqslant \beta^{\prime}$ and $\left|d\left(\left.J\right|_{Y \cap M}\right)\right|\left(u_{n}\right) \rightarrow 0$. From (3.8) we see that $u_{n} \in U$ eventually as $n \rightarrow \infty$, and from (3.7) that $\left|d\left(\left.J\right|_{X \cap M}\right)\right|\left(u_{n}\right) \rightarrow 0$. This fact contradicts the second condition in ( $\mathrm{b}^{\prime}$ ). Therefore $\left.J\right|_{Y}$ satisfies also (b) of Theorem 3.7.

If $c_{1}, c_{2}$ are distinct critical values of $\left.J\right|_{Y}$ in $\left[\alpha^{\prime}, \beta^{\prime}\right]$ and $u_{1}, u_{2} \in Y$ are corresponding critical points, from (3.5) we see that $u_{1}, u_{2} \in U$ and from (3.4) we conclude that $|d J|\left(u_{i}\right)=0, i=1,2$.

Otherwise, there exists $c \in\left[\alpha^{\prime}, \beta^{\prime}\right]$ and a compact subset $C$ of

$$
\left\{u \in Y:\left|d\left(\left.J\right|_{Y}\right)\right|(u)=0, J(u)=c, P_{2} u \notin \bar{B}\right\}
$$

having at least category 2 in $\left\{u \in Y: P_{2} u \notin \bar{B}\right\}$. Again by (3.5), we have $C \subset U$. Therefore $C$ is actually contained in the set

$$
V:=\left\{u \in X: P_{2} u \notin \bar{B}, J(u)<\beta-\sigma d\left(u, J^{\beta} \cap U\right)\right\},
$$

which is clearly open in $X$. A fortiori we have that $C$ has at least category 2 in $V$. On the other hand, being an open subset of a locally contractible space, $V$ itself is locally contractible (see, e.g., [10]). From [3, Theorem 1.4.11] it follows that $C$ contains at least two elements, which are free critical points of $J$ by (3.4).

Finally, for our purposes we need a variant of the linking theorem (see [23]) adapted to a nonsmooth setting as in [6,7]. As in Theorem 3.10, the main feature is that the PalaisSmale condition is required only on the closure of a suitable open set.

Theorem 3.11. Let $E$ be a Banach space such that $E=E_{-} \oplus E_{+}$, with $\operatorname{dim}\left(E_{-}\right)<\infty$ and $E_{+}$closed in $E$, and let $J: E \rightarrow \mathbb{R} \cup\{+\infty\}$ be a lower semi-continuous function satisfying the following assumptions:
(a) there exist $\alpha, \beta \in \mathbb{R}, 0<r<R$ and $e \in E_{+} \backslash\{0\}$ such that

$$
\begin{aligned}
& \sup \left\{J(u): u \in \partial_{E_{-} \oplus \mathbb{R}} Q\right\}<\alpha, \\
& \inf \left\{J(u): u \in E_{+},\|u\|=r\right\}>\alpha \\
& \sup \{J(u): u \in Q\}<\beta,
\end{aligned}
$$

where $Q=\left\{v+t e: v \in E_{-}, t \geqslant 0,\|v+t e\| \leqslant R\right\}$;
(b) there exist an open subset $U$ of $E$ and $\varrho>0$ such that $Q \subset U$ and

$$
\begin{align*}
& J \text { satisfies }(\mathrm{PS})_{c} \quad \text { on } \bar{U} \text { for every } c \in[\alpha, \beta]  \tag{3.9}\\
& \left|d \mathcal{G}_{J}\right|(u, s)=1 \text { with respect to the metric }(3.1), \quad \text { whenever } J(u)<s \leqslant \beta  \tag{3.10}\\
& \forall u \in \mathrm{~B}_{\varrho}(U) \backslash U, \quad \alpha \leqslant J(u) \leqslant \beta \Rightarrow \quad \Rightarrow \quad|d J|(u)>\frac{\beta-\alpha}{\varrho} \tag{3.11}
\end{align*}
$$

Then $J$ admits a critical point $u \in U$ with $J(u) \in[\alpha, \beta]$.
Proof. It is easily seen that $\alpha<\beta$. Let $\sigma=\frac{\beta-\alpha}{\varrho}$ and let

$$
\alpha^{\prime}=\inf \left\{J(u): u \in E_{+},\|u\|=r\right\}
$$

Let us first treat the particular case in which

$$
\begin{equation*}
\beta-\frac{\sigma}{\sqrt{1+\sigma^{2}}} \varrho<\alpha^{\prime} . \tag{3.12}
\end{equation*}
$$

Let us consider the set epi $(J)$ endowed with the metric (3.1) and put

$$
\begin{aligned}
\widehat{U} & :=\{(u, s) \in \operatorname{epi}(J): u \in U\} \\
Y & :=\left\{(u, s) \in \operatorname{epi}(J): s \leqslant \beta-\frac{\sigma}{\sqrt{1+\sigma^{2}}} d\left((u, s), \mathcal{G}_{J}^{\beta} \cap \widehat{U}\right)\right\} .
\end{aligned}
$$

We are going to apply [7, Theorem 3.12] to the continuous function $\left.\mathcal{G}_{J}\right|_{Y}: Y \rightarrow \mathbb{R}$. Then we will prove that $J$ possesses a critical point too.

Since $J$ is lower semi-continuous, epi $(J)$ is closed in $E \times \mathbb{R}$, hence complete. In turn, also $Y$ is complete.

Let us consider the compact pair ( $D, S$ ) given by

$$
D=\left(\partial_{E_{-} \oplus \mathbb{R} e} Q \times[\alpha, \beta]\right) \cup(Q \times\{\beta\}), \quad S=\partial_{E_{-} \oplus \mathbb{R} e} Q \times\{\alpha\}
$$

From assumption (a) it follows that $D \subset \operatorname{epi}(J)$. Then it is easy to see that $D \subset \mathcal{G}_{J}^{\beta} \cap \widehat{U}$, whence $D \subset Y$. Let $\psi: S \rightarrow Y$ be the inclusion map and

$$
\Phi=\left\{\varphi \in C(D, Y):\left.\varphi\right|_{S}=\psi\right\}
$$

If $\bar{\varphi}: D \rightarrow Y$ is the inclusion map, we have $\bar{\varphi} \in \Phi$, whence $\Phi \neq \emptyset$. Let

$$
c=\inf _{\varphi \in \Phi} \sup _{D}\left(\mathcal{G}_{J} \circ \varphi\right)
$$

Since $\bar{\varphi} \in \Phi$, we immediately find that $c \leqslant \beta$. On the other hand, it is easily seen that the pair $(D, S)$ is homeomorphic to the pair $\left(Q, \partial_{E_{-} \oplus R e} Q\right)$. Then, standard considerations on the linking theorem show that

$$
\varphi_{1}(D) \cap\left\{u \in E_{+}:\|u\|=r\right\} \neq \emptyset \quad \text { for every } \varphi \equiv\left(\varphi_{1}, \varphi_{2}\right) \in \Phi
$$

It follows

$$
\begin{aligned}
\sup _{D}\left(\mathcal{G}_{J} \circ \varphi\right) & =\sup _{D} \varphi_{2} \geqslant \sup _{D}\left(J \circ \varphi_{1}\right) \geqslant \inf \left\{J(u): u \in E_{+},\|u\|=r\right\} \\
& =\alpha^{\prime}>\sup _{S}\left(\mathcal{G}_{J} \circ \psi\right)
\end{aligned}
$$

for every $\varphi \equiv\left(\varphi_{1}, \varphi_{2}\right) \in \Phi$. In particular, we have $c \geqslant \alpha^{\prime}$.
Consider now the (PS) $c_{c}$ condition for $\left.\mathcal{G}_{J}\right|_{Y}$. If

$$
(u, s) \in \mathrm{B}_{\varrho}(\widehat{U}) \backslash \widehat{U} \quad \text { and } \quad \beta-\frac{\sigma}{\sqrt{1+\sigma^{2}}} \varrho<s \leqslant \beta
$$

we have $u \in \mathrm{~B}_{\varrho}(U) \backslash U$, hence

$$
\left|d \mathcal{G}_{J}\right|(u, s)>\frac{\sigma}{\sqrt{1+\sigma^{2}}}
$$

by assumption (3.11) and Proposition 3.4. From Lemma 3.9 we deduce that

$$
\begin{align*}
& \forall(u, s) \in Y \cap \widehat{U}, \quad\left|d\left(\left.\mathcal{G}_{J}\right|_{Y}\right)\right|(u, s) \geqslant\left|d \mathcal{G}_{J}\right|(u, s),  \tag{3.13}\\
& \forall(u, s) \in Y \backslash \widehat{U}, \quad s>\beta-\frac{\sigma}{\sqrt{1+\sigma^{2}}} \varrho \quad \Rightarrow \quad\left|d\left(\left.\mathcal{G}_{J}\right|_{Y}\right)\right|(u, s)>\frac{\sigma}{\sqrt{1+\sigma^{2}}} \tag{3.14}
\end{align*}
$$

If $\left(u_{h}, s_{h}\right)$ is a (PS) $)_{c}$-sequence for $\left.\mathcal{G}_{J}\right|_{Y}$, by (3.12) we have

$$
s_{h}=\mathcal{G}_{J}\left(u_{h}, s_{h}\right)>\beta-\frac{\sigma}{\sqrt{1+\sigma^{2}}} \varrho
$$

eventually as $h \rightarrow \infty$, hence $\left(u_{h}, s_{h}\right) \in \widehat{U}$ by (3.14). From (3.13) it follows that ( $u_{h}, s_{h}$ ) is a (PS $)_{c}$-sequence also for $\mathcal{G}_{J}$. Again by assumption (3.10) and Proposition 3.4 we have that $J\left(u_{h}\right)=s_{h}$ eventually as $h \rightarrow \infty$ and that $\left(u_{h}\right)$ is a (PS) $)_{c}$-sequence for $J$ with $u_{h} \in U$. By assumption (3.9), up to a subsequence $\left(u_{h}\right)$ is convergent to some $u$ in $\bar{U}$. Then $\left(u_{h}, s_{h}\right)$ is convergent to $(u, c)$ in $Y$. Therefore $\left.\mathcal{G}_{J}\right|_{Y}$ satisfies condition (PS) $c_{c}$.

By [7, Theorem 3.12] there exists a critical point $(u, s) \in Y$ of $\left.\mathcal{G}_{J}\right|_{Y}$ with $s=$ $\mathcal{G}_{J}(u, s)=c$. By (3.14) we have $(u, c) \in \widehat{U}$, hence $u \in U$. From (3.13) it follows that $(u, c)$ is a critical point also for $\mathcal{G}_{J}$. By assumption (3.10) and Proposition 3.4 we conclude that $J(u)=c$ and that $u$ is a critical point of $J$.

In order to remove the extra assumption (3.12), take $\lambda>0$ and consider on $E$ the norm

$$
\begin{equation*}
\|u\|_{\lambda}:=\lambda\|u\| . \tag{3.15}
\end{equation*}
$$

Of course, the norm (3.15) is equivalent to the original one of $E$.

It is easy to see that assumption (a) is still valid after the change of norm with the same $\alpha, \beta$ and $r_{\lambda}:=\lambda r, R_{\lambda}:=\lambda R$ and $e_{\lambda}:=e / \lambda$.

From Definition 3.1 it is also easy to see that $\left|d_{\lambda} J\right|(u)=\frac{1}{\lambda}|d J|(u)$, where $d_{\lambda}$ denotes the weak slope induced by the norm (3.15). If we set $\varrho_{\lambda}:=\lambda \varrho$ and keep the same $U$, we have that (3.9) and (3.11) still hold.

Concerning (3.10), let $(u, s) \in \operatorname{epi}(J)$ with $J(u)<s \leqslant \beta$ and let $\varepsilon \in] 0,1[$ be such that $\lambda^{2}\left(2 \varepsilon-\varepsilon^{2}\right)<1$. Since $\left|d \mathcal{G}_{J}\right|(u, s)=1$, by Proposition 3.3 there exist $\delta>0$ and a continuous map $\mathcal{H} \equiv\left(\mathcal{H}_{1}, \mathcal{H}_{2}\right): \mathrm{B}_{\delta}(u, s) \times[0, \delta] \rightarrow \mathrm{epi}(J)$ such that

$$
\begin{align*}
& \left\|\mathcal{H}_{1}((v, \tau), t)-v\right\|^{2}+\left(\mathcal{H}_{2}((v, \tau), t)-\tau\right)^{2} \leqslant t^{2}  \tag{3.16}\\
& \mathcal{H}_{2}((v, \tau), t)=\mathcal{G}_{J}(\mathcal{H}((v, \tau), t)) \leqslant \mathcal{G}_{J}(v, \tau)-(1-\varepsilon) t=\tau-(1-\varepsilon) t \tag{3.17}
\end{align*}
$$

whence

$$
\begin{equation*}
\left\|\mathcal{H}_{1}((v, \tau), t)-v\right\|^{2} \leqslant\left(1-(1-\varepsilon)^{2}\right) t^{2}=\left(2 \varepsilon-\varepsilon^{2}\right) t^{2} \tag{3.18}
\end{equation*}
$$

If we set $\widehat{\mathcal{H}}_{2}((v, \tau), t):=\tau-t \sqrt{1-\lambda^{2}\left(2 \varepsilon-\varepsilon^{2}\right)}$, from (3.16)-(3.18) it follows that

$$
\begin{aligned}
\| \mathcal{H}_{1}((v, \tau), t) & -v \|_{\lambda}^{2}+\left(\widehat{\mathcal{H}}_{2}((v, \tau), t)-\tau\right)^{2} \leqslant t^{2} \\
\widehat{\mathcal{H}}_{2}((v, \tau), t) & =\tau-t \sqrt{1-\lambda^{2}\left(2 \varepsilon-\varepsilon^{2}\right)} \geqslant \tau-(1-\varepsilon) t \geqslant \mathcal{H}_{2}((v, \tau), t) \\
& \geqslant J\left(\mathcal{H}_{1}((v, \tau), t)\right)
\end{aligned}
$$

In particular, $\left(\mathcal{H}_{1}, \widehat{\mathcal{H}}_{2}\right)$ also takes its values in epi $(J)$. This yields that $\left|d_{\lambda} \mathcal{G}_{J}\right|(u, s) \geqslant$ $\sqrt{1-\lambda^{2}\left(2 \varepsilon-\varepsilon^{2}\right)}$, hence $\left|d_{\lambda} \mathcal{G}_{J}\right|(u, s)=1$ by the arbitrariness of $\varepsilon$.

Therefore, all the assumptions of the theorem are satisfied, also after the change of norm. On the other hand, if we set $\sigma_{\lambda}:=(\beta-\alpha) / \varrho_{\lambda}=\sigma / \lambda$, the extra assumption (3.12) reads

$$
\begin{equation*}
\beta-\frac{\sigma_{\lambda}}{\sqrt{1+\sigma_{\lambda}^{2}}} \varrho_{\lambda}=\beta-\frac{\sigma}{\sqrt{1+(\sigma / \lambda)^{2}}} \varrho<\alpha^{\prime} \tag{3.19}
\end{equation*}
$$

Since $\alpha<\alpha^{\prime}$, if $\lambda$ is large enough also (3.19) is satisfied and the assertion follows.

## 4. Some preliminary lemmas

Now we come back to the setting of Theorem 2.1. We observe that $\langle A \cdot, \cdot\rangle^{\frac{1}{2}}$ is a norm in $H_{0}^{1}(\Omega)$ equivalent to that induced by $H^{1}(\Omega)$. From now on, we will consider the space $H_{0}^{1}(\Omega)$ endowed with the norm associated with the operator $A$, i.e. we will put

$$
\|u\|=\langle A u, u\rangle^{\frac{1}{2}}, \quad \forall u \in H_{0}^{1}(\Omega)
$$

We will also denote by $\|\cdot\|_{q}$ the usual norm of $L^{q}(\Omega), q \geqslant 1$.

In what follows, let $1 \leqslant k \leqslant j$ be such that $\lambda_{k-1}<\lambda_{k}=\cdots=\lambda_{j}<\lambda_{j+1}$ and let $e_{1}, \ldots, e_{j+1}$ be eigenfunctions related to $\lambda_{1}, \ldots, \lambda_{j+1}$ such that $\left\{e_{1}, \ldots, e_{j+1}\right\}$ is an $L^{2}(\Omega)$-orthonormal system of functions. For any $1 \leqslant i \leqslant j+1$, we also denote by $V_{i}$ the $i$-dimensional space generated by $\left\{e_{1}, \ldots, e_{i}\right\}$ and we set

$$
V_{i}^{\perp}=\left\{v \in H_{0}^{1}(\Omega): \int_{\Omega} v e_{h} d x=0, \forall h=1, \ldots, i\right\}
$$

For $i=0$ we set $V_{0}=\{0\}$. Finally, for $h=1, \ldots, k-1$ we choose $\tilde{e}_{h} \in C_{0}^{\infty}(\Omega)$ close enough to $e_{h}$ in order to have that

$$
\begin{align*}
& H_{0}^{1}(\Omega)=\tilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} \oplus V_{j}^{\perp}  \tag{4.1}\\
& \langle A v, v\rangle \leqslant \frac{\lambda_{k-1}+\lambda_{k}}{2}\|v\|_{2}^{2}, \quad \forall v \in \widetilde{V}_{k-1} \tag{4.2}
\end{align*}
$$

where $\widetilde{V}_{k-1}$ is the $(k-1)$-dimensional space generated by $\left\{\tilde{e}_{1}, \ldots, \tilde{e}_{k-1}\right\}$. We denote by $P_{1}: H_{0}^{1}(\Omega) \rightarrow \widetilde{V}_{k-1}, P_{2}: H_{0}^{1}(\Omega) \rightarrow \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}$ and $P_{3}: H_{0}^{1}(\Omega) \rightarrow V_{j}^{\perp}$ the projections associated with the (nonorthogonal) direct sum (4.1) and we observe that

$$
\begin{equation*}
\langle A v, v\rangle \leqslant \lambda_{k}\|v\|_{2}^{2}, \quad \forall v \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} . \tag{4.3}
\end{equation*}
$$

About the nonlinearity $p$, we observe that condition (P4) easily yields

$$
\begin{equation*}
\lim _{|\xi| \rightarrow \infty} \frac{P(x, \xi)}{\xi^{2}}=+\infty, \quad \text { for a.e. } x \in \Omega \tag{4.4}
\end{equation*}
$$

Finally, we denote by $I_{K_{\psi}}$ the indicator function of the closed convex set $K_{\psi}$, namely

$$
I_{K_{\psi}}(u)= \begin{cases}0 & \text { if } u \in K_{\psi} \\ +\infty & \text { if } u \in H_{0}^{1}(\Omega) \backslash K_{\psi}\end{cases}
$$

and by $J_{\lambda, \psi}: K_{\psi} \rightarrow \mathbb{R}$ the restriction of $J_{\lambda}$ to $K_{\psi}$.
For any $\varrho>0$ we also set

$$
M_{\varrho}=\left\{u \in H_{0}^{1}(\Omega): \int_{\Omega}\left|P_{2} u\right|^{2} d x \geqslant \varrho^{2}\right\}
$$

and for any $u \in M_{\varrho}$

$$
\mathrm{H}_{M_{\varrho}}(u)= \begin{cases}\left\{v \in H_{0}^{1}(\Omega): \int_{\Omega}\left(P_{2} u\right)\left(P_{2} v\right) d x>0\right\} & \text { if } \int_{\Omega}\left|P_{2} u\right|^{2} d x=\varrho^{2} \\ H_{0}^{1}(\Omega) & \text { if } \int_{\Omega}\left|P_{2} u\right|^{2} d x>\varrho^{2}\end{cases}
$$

The set $\mathrm{H}_{M_{\varrho}}(u)$ is called the hypertangent cone to $M_{\varrho}$ at $u$ (see [4]).

Now, we are able to prove some preliminary lemmas we will need in order to get the existence of two solutions for the variational inequality $(\mathcal{P})$.

Lemma 4.1. The following statements hold true:
(1) for every $u \in K_{\psi}$, there exists $\varphi \in H^{-1}(\Omega)$ with $\|\varphi\| \leqslant\left|d J_{\lambda, \psi}\right|(u)$ such that

$$
\langle A u, v-u\rangle-\lambda \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \geqslant\langle\varphi, v-u\rangle, \quad \forall v \in K_{\psi} ;
$$

(2) for every $u \in K_{\psi} \cap M_{\varrho}$, there exists $\varphi \in H^{-1}(\Omega)$ with $\|\varphi\| \leqslant\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{\varrho}}\right)\right|(u)$ such that

$$
\begin{aligned}
& \quad\langle A u, v-u\rangle-\lambda \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \geqslant\langle\varphi, v-u\rangle, \\
& \forall v \in K_{\psi} \cap\left(u+\mathrm{H}_{M_{\varrho}}(u)\right) .
\end{aligned}
$$

Proof. (1) Since the functional $J_{\lambda, \psi}: K_{\psi} \rightarrow \mathbb{R}$ is locally Lipschitz continuous, it is easily seen that $\left|d J_{\lambda, \psi}\right|(u)<+\infty$. If we consider the functional $J_{\lambda}+I_{K_{\psi}}: H_{0}^{1}(\Omega) \rightarrow \mathbb{R} \cup\{+\infty\}$, by Definition 3.1 we have that

$$
\left|d\left(J_{\lambda}+I_{K_{\psi}}\right)\right|(u)=\left|d\left(\left.\left(J_{\lambda}+I_{K_{\psi}}\right)\right|_{K_{\psi}}\right)\right|(u)=\left|d J_{\lambda, \psi}\right|(u) .
$$

On the other hand, the function $I_{K_{\psi}}$ is convex and lower semi-continuous, while $J_{\lambda}$ is of class $C^{1}$. From [7, Proposition 2.10 and Theorem 2.11] we deduce that there exists $\varphi \in H^{-1}(\Omega)$ with $\|\varphi\| \leqslant\left|d J_{\lambda, \psi}\right|(u)$ and $\varphi-J_{\lambda}^{\prime}(u) \in \partial I_{K_{\psi}}(u)$, where $\partial$ stands for the usual subdifferential of convex analysis. Then assertion (1) easily follows.
(2) Consider first the case in which $\int_{\Omega}\left|P_{2} u\right|^{2} d x>\varrho^{2}$. Since the notion of weak slope is local, we have $\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{e}}\right)\right|(u)=\left|d J_{\lambda, \psi}\right|(u)$ and the assertion follows from (1).

Then, let $\int_{\Omega}\left|P_{2} u\right|^{2} d x=\varrho^{2}$. We claim that

$$
\begin{equation*}
\left\langle J_{\lambda}^{\prime}(u), v-u\right\rangle \geqslant-\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{\varrho}}\right)\right|(u)\|v-u\|, \quad \forall v \in K_{\psi} \cap\left(u+\mathrm{H}_{M_{\varrho}}(u)\right) . \tag{4.5}
\end{equation*}
$$

By contradiction, let $v \in K_{\psi} \cap\left(u+\mathrm{H}_{M_{\varrho}}(u)\right)$ and let $\sigma>\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{e}}\right)\right|(u)$ be such that

$$
\begin{equation*}
\left\langle J_{\lambda}^{\prime}(u), v-u\right\rangle<-\sigma\|v-u\| . \tag{4.6}
\end{equation*}
$$

Let $\delta>0$ and let $\mathcal{H}:\left(K_{\psi} \cap M_{\varrho} \cap \mathrm{B}_{\delta}(u)\right) \times[0, \delta] \rightarrow K_{\psi} \cap M_{\varrho}$ be defined by

$$
\mathcal{H}(z, t)=z+\frac{t}{\|v-z\|}(v-z)
$$

Since $v \neq u$, it is readily seen that $\mathcal{H}$ is well defined with values in $K_{\psi}$, provided that $\delta$ is small enough. Moreover, we have:

$$
\begin{aligned}
\int_{\Omega}\left|P_{2} \mathcal{H}(z, t)\right|^{2} d x= & \int_{\Omega}\left|P_{2} z\right|^{2} d x+\frac{2 t}{\|v-z\|} \int_{\Omega} P_{2} z P_{2}(v-z) d x \\
& +\frac{t^{2}}{\|v-z\|^{2}} \int_{\Omega}\left|P_{2}(v-z)^{2}\right| d x \\
\geqslant & \varrho^{2}+\frac{2 t}{\|v-z\|} \int_{\Omega} P_{2} z P_{2}(v-z) d x \geqslant \varrho^{2}
\end{aligned}
$$

provided, again, that $\delta$ is small enough, as $v-u \in \mathrm{H}_{M_{\ell}}(u)$. Therefore $\mathcal{H}$ takes its values in $K_{\psi} \cap M_{\varrho}$.

It is clear that $\|\mathcal{H}(z, t)-z\|=t$. Since $J_{\lambda}$ is of class $C^{1}$, from (4.6) we deduce that $J_{\lambda}(\mathcal{H}(z, t)) \leqslant J_{\lambda}(z)-\sigma t$, provided again that $\delta$ is small enough.

It follows that $\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{e}}\right)\right|(u) \geqslant \sigma$, whence a contradiction. Therefore (4.5) is proved.
If we define $g: H_{0}^{1}(\Omega) \rightarrow \mathbb{R} \cup\{+\infty\}$ by

$$
g(v)= \begin{cases}\left\langle J_{\lambda}^{\prime}(u), v-u\right\rangle & \text { if } v \in K_{\psi} \cap\left(u+\left(\{0\} \cup \mathrm{H}_{M_{\varrho}}(u)\right)\right), \\ +\infty & \text { otherwise },\end{cases}
$$

we have that $g$ is a convex function with $g(u)=0$ and

$$
g(v) \geqslant-\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{e}}\right)\right|(u)\|v-u\|
$$

for every $v \in H_{0}^{1}(\Omega)$. From [5, Lemma] we deduce that there exists $\varphi \in H^{-1}(\Omega)$ with $\|\varphi\| \leqslant\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{e}}\right)\right|(u)$ and $g(v) \geqslant\langle\varphi, v-u\rangle$ for every $v \in H_{0}^{1}(\Omega)$. Then assertion (2) easily follows.

Lemma 4.2. The following statements hold true:
(1) we have

$$
\begin{align*}
& \lim _{\|u\|_{s+1} \rightarrow 0} \frac{\|p(x, u)\|_{(s+1) / s}}{\|u\|_{s+1}}=0  \tag{4.7}\\
& \lim _{\|u\|_{s+1} \rightarrow 0} \frac{\|P(x, u)\|_{1}}{\|u\|_{s+1}^{2}}=0 \tag{4.8}
\end{align*}
$$

(2) for every finite-dimensional subspace $V$ of $H_{0}^{1}(\Omega)$, we have

$$
\lim _{\|v\| \rightarrow \infty, v \in V} \frac{\int_{\Omega} P(x, u) d x}{\|u\|^{2}}=+\infty .
$$

Proof. (1) If we set

$$
\pi(x, \xi)= \begin{cases}\frac{p(x, \xi)}{\xi} & \text { if } \xi \neq 0 \\ 0 & \text { if } \xi=0\end{cases}
$$

from (P2) and (P3) it follows that $\pi: \Omega \times \mathbb{R} \rightarrow \mathbb{R}$ is a Carathéodory function satisfying

$$
\begin{equation*}
|\pi(x, \xi)| \leqslant a_{1}+a_{2}|\xi|^{s-1}, \quad \forall \xi \in \mathbb{R}, \text { a.e. } x \in \Omega . \tag{4.9}
\end{equation*}
$$

It follows that

$$
\lim _{\|u\|_{s+1} \rightarrow 0} \pi(x, u)=0 \quad \text { in } L^{\frac{s+1}{s-1}}(\Omega)
$$

On the other hand, Hölder inequality implies that

$$
\|p(x, u)\|_{\frac{s+1}{s}}=\|\pi(x, u) u\|_{\frac{s+1}{s}} \leqslant\|\pi(x, u)\|_{\frac{s+1}{s-1}}\|u\|_{s+1}
$$

Then (4.7) follows.
The proof of (4.8) is similar.
(2) Let $\left(v_{n}\right)_{n}$ be a sequence in $V$ with $\left\|v_{n}\right\| \rightarrow \infty$. If we set $t_{n}=\left\|v_{n}\right\|$ and $w_{n}=v_{n} / t_{n}$, we may assume, since $V$ is finite-dimensional, that $\left(w_{n}\right)_{n}$ is convergent a.e. to some $w \in$ $V \backslash\{0\}$. From (4.4) it follows that

$$
\lim _{n \rightarrow \infty} \frac{P\left(x, t_{n} w_{n}(x)\right)}{t_{n}^{2}}=+\infty \quad \text { on a set of positive measure }
$$

Therefore, from (P4) and Fatou's lemma we deduce that

$$
\lim _{n \rightarrow \infty} \frac{\int_{\Omega} P\left(x, t_{n} w_{n}\right) d x}{t_{n}^{2}}=+\infty
$$

and the assertion follows. Lemma 4.2 is thus completely proved.
Lemma 4.3. There exist $R^{*}, R^{* *}>0$ and $\eta^{*}, \varepsilon^{*}>0$ such that, for every $\lambda \in\left[\lambda_{k}-\eta^{*}\right.$, $\left.\lambda_{k}+\eta^{*}\right]$, the following statements hold true:
(1) for any $u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}$ with $\max \left\{\left\|P_{1} u\right\|,\left\|P_{2} u\right\|\right\}=R^{*}$, we have $\|u\|<R^{* *}$ and $J_{\lambda}(u)<0$;
(2) if $u$ is a critical point of the functional $J_{\lambda}$ with $\|u\| \leqslant R^{* *}+1$ and critical value $J_{\lambda}(u) \leqslant \varepsilon^{*}$, then $\|u\|<R^{* *} ;$
(3) if $u \in \widetilde{V}_{k-1} \oplus V_{j}^{\perp}$ is a constrained critical point of the functional $\left.J_{\lambda}\right|_{\tilde{V}_{k-1} \oplus V_{j}^{\perp}}$ with $\|u\| \leqslant R^{* *}+1$ and critical value $J_{\lambda}(u) \leqslant \varepsilon^{*}$, then $u$ is identically zero.

Proof. (1) By (4.3) for any $\lambda \in\left[\lambda_{k}-1, \lambda_{k}+1\right]$ we have that

$$
\begin{equation*}
J_{\lambda}(u) \leqslant \frac{1}{2} \int_{\Omega} u^{2} d x-\int_{\Omega} P(x, u) d x, \quad \forall u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} \tag{4.10}
\end{equation*}
$$

Combining (4.10) with (2) of Lemma 4.2, we deduce that there exists $R^{*}>0$ such that, for any $\lambda \in\left[\lambda_{k}-1, \lambda_{k}+1\right]$ and any $u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}$ with $\max \left\{\left\|P_{1} u\right\|,\left\|P_{2} u\right\|\right\}$ $=R^{*}$, we have $J_{\lambda}(u)<0$. Since $\max \left\{\left\|P_{1} u\right\|,\left\|P_{2} u\right\|\right\}$ is a norm equivalent to the original one, we also find $R^{* *}$ with the required property.
(2) Let $R^{* *}$ be as in assertion (1). By contradiction, let us suppose that there exist a sequence $\left(\lambda^{(n)}\right)_{n}$ such that $\lambda^{(n)} \rightarrow \lambda_{k}$ and $\left(u_{n}\right)_{n}$ such that $u_{n}$ is a critical point for $J_{\lambda^{(n)}}$ with $R^{*} \leqslant\left\|u_{n}\right\| \leqslant R^{* *}+1$, for any $n \in \mathbb{N}$ and $\lim \sup _{n \rightarrow \infty} J_{\lambda^{(n)}}\left(u_{n}\right) \leqslant 0$. Up to a subsequence, we may also assume that $\left(u_{n}\right)_{n}$ is convergent to some $u \in H_{0}^{1}(\Omega)$ weakly in $H_{0}^{1}(\Omega)$ and a.e. in $\Omega$.

We have that

$$
\begin{equation*}
\left\langle A u_{n}, v\right\rangle-\lambda^{(n)} \int_{\Omega} u_{n} v d x-\int_{\Omega} p\left(x, u_{n}\right) v d x=0 \tag{4.11}
\end{equation*}
$$

for any $v \in H_{0}^{1}(\Omega)$ and for any $n \in \mathbb{N}$. Taking $v=u_{n}$ as a test function in (4.11) and using (P4) we get

$$
\begin{equation*}
0 \leqslant(\mu-2) \int_{\Omega} P\left(x, u_{n}\right) d x \leqslant 2 J_{\lambda^{(n)}}\left(u_{n}\right) \tag{4.12}
\end{equation*}
$$

for any $n \in \mathbb{N}$. Passing to the limit in (4.12) as $n$ goes to infinity, we deduce that $P(x, u)=0$, hence that $u=0$ a.e. in $\Omega$. So,

$$
\begin{equation*}
u_{n} \xrightarrow{w} 0 \quad \text { in } H_{0}^{1}(\Omega) \tag{4.13}
\end{equation*}
$$

as $n$ goes to infinity.
Coming back to (4.11) with $u_{n}$ as a test function and using (4.13), we obtain

$$
\begin{equation*}
\left\|u_{n}\right\| \rightarrow 0 \tag{4.14}
\end{equation*}
$$

as $n$ goes to infinity. This is in contradiction with $\left\|u_{n}\right\| \geqslant R^{*}$ for any $n \in \mathbb{N}$.
(3) Let $R^{* *}$ be as in assertion (2). Let us suppose by contradiction that there exist $\left(\lambda^{(n)}\right)_{n}$ such that $\lambda^{(n)} \rightarrow \lambda_{k}$ and $\left(u_{n}\right)_{n}$ in $\left(\widetilde{V}_{k-1} \oplus V_{j}^{\perp}\right) \backslash\{0\}$ such that $u_{n}$ is a constrained critical point for $J_{\lambda^{(n)}} \mid \widetilde{V}_{k-1} \oplus V_{j}^{\perp}$ with $\left\|u_{n}\right\| \leqslant R^{* *}+1$ and $\lim \sup _{n \rightarrow \infty} J_{\lambda^{(n)}}\left(u_{n}\right) \leqslant 0$. We have that

$$
\begin{equation*}
\left\langle A u_{n}, v\right\rangle-\lambda^{(n)} \int_{\Omega} u_{n} v d x-\int_{\Omega} p\left(x, u_{n}\right) v d x=0 \tag{4.15}
\end{equation*}
$$

for any $v \in \widetilde{V}_{k-1} \oplus V_{j}^{\perp}$ and for any $n \in \mathbb{N}$. Choosing $v=u_{n}$ as a test function and arguing as in part (2) of this lemma, we get that

$$
\begin{equation*}
u_{n} \rightarrow 0 \quad \text { in } H_{0}^{1}(\Omega) \tag{4.16}
\end{equation*}
$$

as $n$ goes to infinity. We can split $u_{n}$ as $u_{n}=v_{n}+z_{n}$ with $v_{n} \in \widetilde{V}_{k-1}$ and $z_{n} \in V_{j}^{\perp}$. Taking $v=-v_{n}+z_{n}$ as a test function in (4.15) we obtain

$$
\begin{equation*}
\left\langle A v_{n}, v_{n}\right\rangle-\lambda^{(n)} \int_{\Omega} v_{n}^{2} d x-\left\langle A z_{n}, z_{n}\right\rangle+\lambda^{(n)} \int_{\Omega} z_{n}^{2} d x=\int_{\Omega} p\left(x, u_{n}\right)\left(v_{n}-z_{n}\right) d x \tag{4.17}
\end{equation*}
$$

for any $n \in \mathbb{N}$. Taking into account (4.2), we have that

$$
\begin{equation*}
\left\langle A v_{n}, v_{n}\right\rangle-\lambda^{(n)} \int_{\Omega} v_{n}^{2} d x \leqslant-\left(\frac{2 \lambda^{(n)}}{\lambda_{k-1}+\lambda_{k}}-1\right)\left\langle A v_{n}, v_{n}\right\rangle \leqslant-K_{1}\left\langle A v_{n}, v_{n}\right\rangle \tag{4.18}
\end{equation*}
$$

and

$$
\begin{equation*}
-\left\langle A z_{n}, z_{n}\right\rangle+\lambda^{(n)} \int_{\Omega} z_{n}^{2} d x \leqslant-\left(1-\frac{\lambda^{(n)}}{\lambda_{j+1}}\right)\left\langle A z_{n}, z_{n}\right\rangle \leqslant-K_{2}\left\langle A z_{n}, z_{n}\right\rangle \tag{4.19}
\end{equation*}
$$

for any $n \in \mathbb{N}$, where $K_{1}$ and $K_{2}$ are positive constants independent of $n$. Then, combining (4.17)-(4.19), it easily follows that there exist positive constants $K^{\prime}, K^{\prime \prime}$, independent of $n$, such that

$$
\begin{equation*}
\int_{\Omega} p\left(x, u_{n}\right)\left(v_{n}-z_{n}\right) d x \leqslant-K^{\prime}\left(\left\|v_{n}\right\|^{2}+\left\|z_{n}\right\|^{2}\right) \leqslant-K^{\prime \prime}\left\|u_{n}\right\|^{2} \tag{4.20}
\end{equation*}
$$

for $n$ sufficiently large. On the other hand, by Hölder inequality and the continuous embedding of $H_{0}^{1}(\Omega)$ into $L^{s+1}(\Omega)$, we have that

$$
\begin{equation*}
\left|\int_{\Omega} p\left(x, u_{n}\right)\left(v_{n}-z_{n}\right) d x\right| \leqslant\left\|p\left(x, u_{n}\right)\right\|_{\frac{s+1}{s}}\left\|v_{n}-z_{n}\right\|_{s+1} \leqslant K^{\prime \prime \prime}\left\|p\left(x, u_{n}\right)\right\|_{\frac{s+1}{s}}\left\|u_{n}\right\| \tag{4.21}
\end{equation*}
$$

where $K^{\prime \prime \prime}$ is a positive constant independent of $n$.
Taking into account (4.20), (4.21) and the fact that $u_{n} \rightarrow 0$ in $H_{0}^{1}(\Omega)$, we obtain that

$$
K^{\prime \prime} \leqslant K^{\prime \prime \prime} \frac{\left\|p\left(x, u_{n}\right)\right\|_{(s+1) / s}}{\left\|u_{n}\right\|}
$$

for $n$ sufficiently large. This fact contradicts (4.7). Lemma 4.3 is now proved.

Lemma 4.4. Let $R^{* *}>0$ and $\eta^{*}, \varepsilon^{*}>0$ be as in Lemma 4.3. Then the following statements hold true:
(1) there exist $\varrho^{\prime}, \sigma>0, R^{\prime}>0$ and a compact set $C^{\prime} \subset \Omega$ such that, if $\lambda \in\left[\lambda_{k}-\eta^{*}\right.$, $\left.\lambda_{k}+\eta^{*}\right]$, if $\psi_{1}$ and $\psi_{2}$ satisfy $\left(\psi_{R^{\prime}, C^{\prime}}\right)$ and if $\left.\left.\varrho \in\right] 0, \varrho^{\prime}\right]$, we have

$$
\begin{aligned}
& \forall u \in K_{\psi}, \quad R^{* *} \leqslant\|u\| \leqslant R^{* *}+1, \quad J_{\lambda, \psi}(u) \leqslant \varepsilon^{*} \quad \Rightarrow \quad\left|d J_{\lambda, \psi}\right|(u)>\sigma, \\
& \forall u \in K_{\psi} \cap \partial M_{\varrho}, \quad R^{* *} \leqslant\|u\| \leqslant R^{* *}+1, \\
& J_{\lambda, \psi}(u) \leqslant \varepsilon^{*} \Rightarrow \quad\left|d\left(\left.J_{\lambda, \psi}\right|_{K_{\psi} \cap M_{\varrho}}\right)\right|(u)>\sigma ;
\end{aligned}
$$

(2) for every $\alpha>0$, there exist $\varrho_{\alpha}, \sigma_{\alpha}>0, R_{\alpha}>0$ and a compact set $C_{\alpha} \subset \Omega$ such that, if $\lambda \in\left[\lambda_{k}-\eta^{*}, \lambda_{k}+\eta^{*}\right]$, if $\psi_{1}$ and $\psi_{2}$ satisfy $\left(\psi_{R_{\alpha}, C_{\alpha}}\right)$ and if $\left.\left.\varrho \in\right] 0, \varrho_{\alpha}\right]$, then $\left|d\left(\left.J_{\lambda, \psi}\right|_{K_{\psi} \cap M_{\varrho}}\right)\right|(u)>\sigma_{\alpha}$, whenever $u \in K_{\psi} \cap \partial M_{\varrho},\|u\| \leqslant R^{* *}+1$ and $\alpha \leqslant$ $J_{\lambda, \psi}(u) \leqslant \varepsilon^{*}$.

Proof. (1) We proceed by contradiction and we suppose that there exist a sequence $\left(\lambda^{(n)}\right)_{n}$ in $\mathbb{R}$ with

$$
\begin{equation*}
\lambda^{(n)} \rightarrow \bar{\lambda} \in\left[\lambda_{k}-\eta^{*}, \lambda_{k}+\eta^{*}\right], \tag{4.22}
\end{equation*}
$$

two sequences of Borel functions $\psi_{1, n}: \Omega \rightarrow[-\infty, 0]$ and $\psi_{2, n}: \Omega \rightarrow[0,+\infty]$ such that

$$
\begin{equation*}
\psi_{1, n}(x) \leqslant-n<n \leqslant \psi_{2, n} \quad \text { cap. q.e. } \quad \text { on } C_{n}:=\left\{x \in \mathbb{R}^{N}: d\left(x, \mathbb{R}^{N} \backslash \Omega\right) \geqslant \frac{1}{n}\right\} \tag{4.23}
\end{equation*}
$$

and a sequence $\left(u_{n}\right)_{n}$ in $K_{\psi_{n}}$ such that

$$
\begin{align*}
& R^{* *} \leqslant\left\|u_{n}\right\| \leqslant R^{* *}+1,  \tag{4.24}\\
& J_{\lambda^{(n)}, \psi_{n}}\left(u_{n}\right) \leqslant \varepsilon^{*}, \tag{4.25}
\end{align*}
$$

and $\left|d\left(J_{\lambda^{(n)}, \psi_{n}}\right)\right|\left(u_{n}\right) \rightarrow 0$. By (2) of Lemma 4.1, we deduce that there exists $\varphi_{n} \in H^{-1}(\Omega)$ such that

$$
\begin{align*}
& \left\|\varphi_{n}\right\|_{H^{-1}(\Omega)} \rightarrow 0,  \tag{4.26}\\
& \left\langle A u_{n}, v-u_{n}\right\rangle-\lambda^{(n)} \int_{\Omega} u_{n}\left(v-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(v-u_{n}\right) d x \\
& \quad \geqslant\left\langle\varphi_{n}, v-u_{n}\right\rangle, \quad \forall v \in K_{\psi_{n}} . \tag{4.27}
\end{align*}
$$

Since $\left(u_{n}\right)_{n}$ is bounded, up to a subsequence there exists $u \in H_{0}^{1}(\Omega)$ such that

$$
\begin{equation*}
u_{n} \xrightarrow{w} u \quad \text { in } H_{0}^{1}(\Omega) \tag{4.28}
\end{equation*}
$$

as $n$ goes to infinity. Let $\bar{v} \in C_{0}^{\infty}(\Omega)$. By (4.23) we have that $\psi_{1, n} \leqslant \bar{v} \leqslant \psi_{2, n}$ cap. q.e. in $\Omega$ for $n$ sufficiently large. So, $\bar{v}$ can be taken as a test function in (4.27) for $n$ sufficiently large, whence

$$
\begin{align*}
& \left\langle A u_{n}, u_{n}\right\rangle \\
& \qquad \leqslant\left\langle A u_{n}, \bar{v}\right\rangle-\lambda^{(n)} \int_{\Omega} u_{n}\left(\bar{v}-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(\bar{v}-u_{n}\right) d x-\left\langle\varphi_{n}, \bar{v}-u_{n}\right\rangle . \tag{4.29}
\end{align*}
$$

By (4.22), (4.26) and (4.28), passing to the upper limit, we get

$$
\begin{align*}
& \limsup _{n \rightarrow \infty}\left\langle A u_{n}, u_{n}\right\rangle \\
& \quad \leqslant\langle A u, \bar{v}\rangle-\lambda \int_{\Omega} u(\bar{v}-u) d x-\int_{\Omega} p(x, u)(\bar{v}-u) d x, \quad \forall \bar{v} \in C_{0}^{\infty}(\Omega) \tag{4.30}
\end{align*}
$$

By density we get that (4.30) holds for any $\bar{v} \in H_{0}^{1}(\Omega)$. In particular, we can take $\bar{v}=u$ in (4.30). So, by the weak lower semi-continuity of the norm, we obtain that $u_{n} \rightarrow u$ in $H_{0}^{1}(\Omega)$ as $n$ goes to infinity. Moreover, by (4.24), (4.25) and (4.29), we get

$$
\begin{align*}
& R^{* *} \leqslant\|u\| \leqslant R^{* *}+1  \tag{4.31}\\
& J_{\bar{\lambda}}(u) \leqslant \varepsilon^{*} \tag{4.32}
\end{align*}
$$

and

$$
\begin{equation*}
\langle A u, v-u\rangle-\bar{\lambda} \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \geqslant 0, \quad \forall v \in H_{0}^{1}(\Omega) \tag{4.33}
\end{equation*}
$$

Then, it is easy to see that

$$
\begin{equation*}
\langle A u, v\rangle-\bar{\lambda} \int_{\Omega} u v d x-\int_{\Omega} p(x, u) v d x=0, \quad \forall v \in H_{0}^{1}(\Omega) \tag{4.34}
\end{equation*}
$$

i.e. $u$ is a critical point for the functional $J_{\bar{\lambda}}$. By (2) of Lemma 4.3 we have that $\|u\|<R^{* *}$, which is in contradiction with (4.31). Then, the first assertion in (1) is proved.

Now, we consider the second statement of (1). We proceed again by contradiction and we suppose that there exist a sequence $\left(\varrho_{n}\right)_{n}$ in $] 0,+\infty[$ such that

$$
\begin{equation*}
\varrho_{n} \rightarrow 0 \tag{4.35}
\end{equation*}
$$

a sequence $\left(\lambda^{(n)}\right)_{n}$ in $\mathbb{R}$ satisfying (4.22), two sequences of Borel functions $\psi_{1, n}: \Omega \rightarrow$ $[-\infty, 0]$ and $\psi_{2, n}: \Omega \rightarrow[0,+\infty]$ satisfying (4.23) and a sequence $\left(u_{n}\right)_{n}$ in $K_{\psi_{n}} \cap \partial M_{\varrho_{n}}$ satisfying (4.24), (4.25) and

$$
\begin{equation*}
\left|d\left(\left.J_{\lambda^{(n)}, \psi_{n}}\right|_{K_{\psi_{n}} \cap M_{\varrho n}}\right)\right|\left(u_{n}\right) \rightarrow 0 . \tag{4.36}
\end{equation*}
$$

By (2) of Lemma 4.1, we deduce that there exists $\varphi_{n} \in H^{-1}(\Omega)$ such that

$$
\begin{gather*}
\left\|\varphi_{n}\right\|_{H^{-1}(\Omega)} \rightarrow 0  \tag{4.37}\\
\left\langle A u_{n}, v-u_{n}\right\rangle-\lambda^{(n)} \int_{\Omega} u_{n}\left(v-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(v-u_{n}\right) d x \\
\geqslant\left\langle\varphi_{n}, v-u_{n}\right\rangle, \quad \forall v \in K_{\psi_{n}} \cap\left(u_{n}+\mathrm{H}_{M_{e_{n}}}\left(u_{n}\right)\right) . \tag{4.38}
\end{gather*}
$$

Since $\left(u_{n}\right)_{n}$ is bounded, there exists $u \in H_{0}^{1}(\Omega)$ such that, up to a subsequence,

$$
\begin{equation*}
u_{n} \xrightarrow{w} u \quad \text { in } H_{0}^{1}(\Omega) . \tag{4.39}
\end{equation*}
$$

Moreover, $u_{n} \in \partial M_{\varrho_{n}}$ and (4.35) yield

$$
\begin{equation*}
\int_{\Omega}\left|P_{2} u\right|^{2} d x=0 \tag{4.40}
\end{equation*}
$$

i.e. $u \in \widetilde{V}_{k-1} \oplus V_{j}^{\perp}$. Let $z_{n}=\frac{P_{2} u_{n}}{\varrho_{n}}$. It easily follows that $\int_{\Omega}\left|z_{n}\right|^{2} d x=1$ and $z_{n} \in$ $\operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}$. Then, up to a subsequence,

$$
\begin{equation*}
z_{n} \rightarrow z \in \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} \tag{4.41}
\end{equation*}
$$

with $\int_{\Omega}|z|^{2} d x=1$.
Let $\bar{v} \in C_{0}^{\infty}(\Omega)$ be such that $\int_{\Omega} z P_{2} v d x>0$. By (4.40) we have that $\int_{\Omega} z P_{2}(v-u) d x$ $>0$. It follows $\int_{\Omega} z_{n} P_{2}\left(v-u_{n}\right) d x>0$ for $n$ sufficiently large, namely, $v-u_{n} \in$ $\mathrm{H}_{M_{\varrho_{n}}}\left(u_{n}\right)$. On the other hand, (4.23) yields $\psi_{1, n} \leqslant \bar{v} \leqslant \psi_{2, n}$ cap. q.e. in $\Omega$ for $n$ sufficiently large. So, $\bar{v}$ can be taken as a test function in (4.38), and passing to the upper limit we get

$$
\begin{align*}
& \limsup _{n \rightarrow+\infty}\left\langle A u_{n}, u_{n}\right\rangle \leqslant\langle A u, \bar{v}\rangle-\bar{\lambda} \int_{\Omega} u(\bar{v}-u) d x-\int_{\Omega} p(x, u)(\bar{v}-u) d x \\
& \quad \text { for any } \bar{v} \in C_{0}^{\infty}(\Omega) \text { with } \int_{\Omega} z P_{2} \bar{v} d x>0 \tag{4.42}
\end{align*}
$$

By density (4.42) holds for any $v \in H_{0}^{1}(\Omega)$ such that $\int_{\Omega} z P_{2} v d x \geqslant 0$. So, we can take $v=u$ as a test function in (4.42). By the weak lower semi-continuity of the norm we
obtain that $u_{n} \rightarrow u$ in $H_{0}^{1}(\Omega)$ as $n$ goes to infinity. Then, by (4.24), (4.25) and (4.38), we get

$$
\begin{align*}
& R^{* *} \leqslant\|u\| \leqslant R^{* *}+1,  \tag{4.43}\\
& J_{\bar{\lambda}}(u) \leqslant \varepsilon^{*} \tag{4.44}
\end{align*}
$$

and

$$
\begin{align*}
& \langle A u, v-u\rangle-\bar{\lambda} \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \geqslant 0 \\
& \quad \text { for any } v \in H_{0}^{1}(\Omega) \quad \text { with } \int_{\Omega} z P_{2} v d x \geqslant 0 \tag{4.45}
\end{align*}
$$

In particular, (4.45) holds for any $v \in \widetilde{V}_{k-1} \oplus V_{j}^{\perp}$, whence

$$
\begin{equation*}
\langle A u, v\rangle-\bar{\lambda} \int_{\Omega} u v d x-\int_{\Omega} p(x, u) v d x=0, \quad \forall v \in \widetilde{V}_{k-1} \oplus V_{j}^{\perp} \tag{4.46}
\end{equation*}
$$

It follows that $u$ is a constrained critical point for the functional $\left.J_{\bar{\lambda}}\right|_{\widetilde{V}_{k-1} \oplus V_{j}^{\perp}}$. By (3) of Lemma 4.3 we have that $u \equiv 0$, which contradicts (4.43).

Assertion (1) is therefore proved.
(2) We proceed by contradiction and we suppose that there exist $\bar{\alpha}>0$, a sequence $\left(\varrho_{n}\right)_{n}$ in $] 0,+\infty$ [ satisfying (4.35), a sequence $\left(\lambda^{(n)}\right)_{n}$ in $\mathbb{R}$ satisfying (4.22), two sequences of Borel functions $\psi_{1, n}: \Omega \rightarrow[-\infty, 0]$ and $\psi_{2, n}: \Omega \rightarrow[0,+\infty]$ satisfying (4.23) and a sequence $\left(u_{n}\right)_{n}$ in $K_{\psi_{n}} \cap \partial M_{\varrho_{n}}$ satisfying

$$
\left\|u_{n}\right\| \leqslant R^{* *}+1,
$$

(4.25) and (4.36).

Arguing as in the second part of (1), we can prove that $u_{n} \rightarrow u$ in $H_{0}^{1}(\Omega)$, where $u$ is a constrained critical point for the functional $\left.J_{\bar{\lambda}}\right|_{\widetilde{V}_{k-1}} \oplus V_{j}^{\perp}$ with $\|u\| \leqslant R^{* *}+1$ and $\bar{\alpha} \leqslant$ $J_{\bar{\lambda}}(u) \leqslant \varepsilon^{*}$. By (3) of Lemma 4.3 it follows that $u \equiv 0$, which is in contradiction with $J_{\bar{\lambda}}(u) \geqslant \bar{\alpha}>0$.

Assertion (2) follows. Lemma 4.4 is completely proved.

## 5. Existence of two solutions for $(\mathcal{P})$ with low energy

In this section we will prove the existence of two distinct solutions $u_{1}$ and $u_{2}$ for the variational inequality $(\mathcal{P})$ characterized by the fact that the energy $J_{\lambda}\left(u_{i}\right)$ is small for $i=1,2$. For this purpose, we will apply Theorem 3.10 to the continuous functional $J_{\lambda, \psi}$.

Theorem 5.1. Let $1 \leqslant k \leqslant j$ be such that $\lambda_{k-1}<\lambda_{k}=\cdots=\lambda_{j}<\lambda_{j+1}$. Then, for every $\varepsilon>0$, there exist $\eta>0, R>0$ and a compact set $C \subset \Omega$ such that, if $\lambda_{k}-\eta \leqslant \lambda<\lambda_{k}$ and $\psi_{1}$ and $\psi_{2}$ satisfy $\left(\psi_{R, C}\right)$, problem $(\mathcal{P})$ has at least two solutions $u_{1}$ and $u_{2}$ such that $0<J_{\lambda}\left(u_{i}\right) \leqslant \varepsilon, i=1,2$.

Proof. Let $\varepsilon>0$. Let also $R^{*}, R^{* *}, \eta^{*}, \varepsilon^{*}$ be as in Lemma 4.3 and $\varrho^{\prime}, \sigma, R^{\prime}$ and $C^{\prime}$ be as in Lemma 4.4.

We will proceed by steps.
Step 1. There exist $\beta>0$ and $\eta>0$ such that, for every $\lambda \in\left[\lambda_{k}-\eta, \lambda_{k}+\eta\right]$, we have

$$
\begin{align*}
& \beta \leqslant \min \left\{\varepsilon, \varepsilon^{*}, \sigma\right\},  \tag{5.1}\\
& \eta \leqslant \eta^{*},  \tag{5.2}\\
& \sup \left\{J_{\lambda}(u): u \in \widetilde{V}_{k-1}\right\} \leqslant 0,  \tag{5.3}\\
& \sup \left\{J_{\lambda}(u): u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}, \max \left\{\left\|P_{1} u\right\|,\left\|P_{2} u\right\|\right\}=R^{*}\right\}<0,  \tag{5.4}\\
& \sup \left\{J_{\lambda}(u): u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}, \max \left\{\left\|P_{1} u\right\|,\left\|P_{2} u\right\|\right\} \leqslant R^{*}\right\}<\beta . \tag{5.5}
\end{align*}
$$

Proof. From (4.2) and (P4) we see that we can satisfy (5.3), while (5.4) follows from (1) of Lemma 4.3. By (4.3) and (P4) we have that

$$
J_{\lambda}(u) \leqslant \frac{\lambda_{k}-\lambda}{2}\|u\|_{2}^{2} \leqslant \frac{\eta}{2 \lambda_{1}}\|u\|^{2}
$$

for any $u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\}$. Then assertions (5.1) and (5.5) easily follow. Of course, we can also satisfy (5.2).

At this point, fix $\lambda \in\left[\lambda_{k}-\eta, \lambda_{k}[\right.$.
Step 2. There exist $r, r^{\prime}>0$ and $\alpha>0$ such that $r^{\prime}<r<R^{*}$ and

$$
\begin{align*}
& \inf \left\{J_{\lambda}(u): u \in \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} \oplus V_{j}^{\perp},\|u\|=r\right\}>\alpha  \tag{5.6}\\
& \sup \left\{J_{\lambda}(u): u \in \widetilde{V}_{k-1} \oplus \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\},\left\|P_{1} u\right\| \leqslant R^{*},\left\|P_{2} u\right\|=r^{\prime}\right\}<\alpha \tag{5.7}
\end{align*}
$$

Proof. Since

$$
\langle A u, u\rangle-\lambda \int_{\Omega} u^{2} d x \geqslant\left(1-\frac{\lambda}{\lambda_{k}}\right)\langle A u, u\rangle, \quad \forall u \in \operatorname{span}\left\{e_{k}, \ldots, e_{j}\right\} \oplus V_{j}^{\perp},
$$

by (4.8) there exist $r \in] 0, R^{*}\left[\right.$ and $\alpha>0$ satisfying (5.6). By (5.3) there exists $\left.r^{\prime} \in\right] 0, r[$ satisfying (5.7). By (2) of Lemma 4.4 we have that there exist $\varrho_{\alpha}, \sigma_{\alpha}>0, R_{\alpha}>0$ and a compact set $C_{\alpha} \subset \Omega$ such that, if $\psi_{1}$ and $\psi_{2}$ satisfy ( $\psi_{R_{\alpha}, C_{\alpha}}$ ) and $\left.\left.\varrho \in\right] 0, \varrho_{\alpha}\right]$, we have $\left|d\left(\left.J_{\lambda, \psi}\right|_{M_{Q}}\right)\right|(u)>\sigma_{\alpha}$, for any $u \in K_{\psi} \cap \partial M_{\varrho}$ with $\|u\| \leqslant R^{* *}+1$ and $\alpha \leqslant$ $J_{\lambda, \psi}(u) \leqslant \varepsilon^{*}$.

Now, fix $\varrho \in\left(0, \min \left\{\varrho^{\prime}, \varrho_{\alpha}, r^{\prime}\right\}\right)$.
Step 3. There exist $\tilde{e}_{k}, \ldots, \tilde{e}_{j} \in C_{0}^{\infty}(\Omega)$ such that

$$
\begin{align*}
& H_{0}^{1}(\Omega)=\widetilde{V}_{k-1} \oplus \operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\} \oplus V_{j}^{\perp},  \tag{5.8}\\
& \sup \left\{J_{\lambda}(u): u \in \partial_{V_{k-1} \oplus \operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\}} \Delta\right\}<\alpha,  \tag{5.9}\\
& \sup \left\{J_{\lambda}(u): u \in \Delta\right\}<\beta,  \tag{5.10}\\
& \inf \left\{J_{\lambda}(u): u \in \operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\} \oplus V_{j}^{\perp},\|u\|=r\right\}>\alpha,  \tag{5.11}\\
& \Delta \subset M_{\varrho} \cap \mathrm{B}_{R^{* *}}(0), \tag{5.12}
\end{align*}
$$

where $\underset{\sim}{\Delta}=\left\{u \in \widetilde{V}_{k} \oplus \operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\}:\left\|\widetilde{P}_{1} u\right\| \leqslant R^{*}, r^{\prime} \leqslant\left\|\widetilde{P}_{2} u\right\| \leqslant R^{*}\right\}$ and $\widetilde{P}_{1}: H_{0}^{1}(\Omega) \rightarrow$ $\widetilde{V}_{k-1}, \widetilde{P}_{2}: H_{0}^{1}(\Omega) \rightarrow \operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\}$ and $\widetilde{P}_{3}: H_{0}^{1}(\Omega) \rightarrow V_{j}^{\perp}$ are the projections associated with the (nonorthogonal) direct sum (5.8).

Proof. If we choose $\tilde{e}_{k}, \ldots, \tilde{e}_{j}$ close enough to $e_{k}, \ldots, e_{j}$, respectively, and take into account the continuity of $J_{\lambda}$, then assertion (5.9) follows from (5.4) and (5.7), assertion (5.10) from (5.5), while (5.8) is clear. Since $J_{\lambda}$ is Lipschitz continuous on bounded sets, assertion (5.11) follows from (5.6), while assertion (5.12) follows from (1) of Lemma 4.3 and the fact that $\varrho<r^{\prime}$.

At this point, let $E_{1}=\widetilde{V}_{k-1}, E_{2}=\operatorname{span}\left\{\tilde{e}_{k}, \ldots, \tilde{e}_{j}\right\}$ and $E_{3}=V_{j}^{\perp}$. Let also $B=$ $\left(H_{0}^{1}(\Omega) \backslash M_{\varrho}\right) \cap E_{2}$ and observe that $B$ is a bounded, convex, open neighborhood of 0 in $E_{2}$ such that

$$
M_{\varrho}=\left\{u \in H_{0}^{1}(\Omega): \widetilde{P}_{2} u \notin B\right\}
$$

Let $C=C^{\prime} \cup C_{\alpha} \cup \bigcup_{i=1}^{j} \operatorname{supt}\left(\tilde{e}_{i}\right)$ and let $R>\max \left\{R^{\prime}, R_{\alpha}\right\}$ be such that $\|u\|_{\infty} \leqslant R$ whenever $u \in \Delta$. If $\psi_{1}: \Omega \rightarrow[-\infty, 0]$ and $\psi_{2}: \Omega \rightarrow[0,+\infty]$ are Borel functions satisfying condition $\left(\psi_{R, C}\right)$, then we clearly have

$$
\begin{equation*}
\Delta \subset K_{\psi} \tag{5.13}
\end{equation*}
$$

Now let $X=K_{\psi}$ and consider the continuous functional $J_{\lambda, \psi}: K_{\psi} \rightarrow \mathbb{R}$. By step 3 and (5.13), we have that assumption (a) of Theorem 3.10 is satisfied.

Step 4. If we set $U=X \cap \mathrm{~B}_{R^{* *}}(0)$, we have that

$$
\begin{align*}
& J_{\lambda, \psi} \text { satisfies }(\mathrm{PS})_{c} \quad \text { on } \bar{U} \text { for every } c \in \mathbb{R},  \tag{5.14}\\
& \inf \left\{\left|d\left(\left.J_{\lambda, \psi}\right|_{K_{\psi} \cap M}\right)\right|(u): u \in \bar{U}, \widetilde{P}_{2} u \in \partial B, \alpha \leqslant J_{\lambda, \psi}(u) \leqslant \beta\right\}>0,  \tag{5.15}\\
& \forall u \in \mathrm{~B}_{1}(U) \backslash U, \quad \alpha \leqslant J_{\lambda, \psi}(u) \leqslant \beta \quad \Rightarrow \quad\left|d J_{\lambda, \psi}\right|(u)>\beta-\alpha,  \tag{5.16}\\
& \forall u \in \mathrm{~B}_{1}(U) \backslash U, \quad \alpha \leqslant J_{\lambda, \psi}(u) \leqslant \beta, \\
& \quad \widetilde{P}_{2} u \in \partial B \Rightarrow \quad\left|d\left(\left.J_{\lambda, \psi}\right|_{K_{\psi} \cap M}\right)\right|(u)>\beta-\alpha . \tag{5.17}
\end{align*}
$$

Proof. Let $\left(u_{n}\right)$ be a $(\mathrm{PS})_{c}$-sequence for $J_{\lambda, \psi}$ with $\left\|u_{n}\right\| \leqslant R^{* *}$. By (1) of Lemma 4.1, there exists a sequence $\left(\varphi_{n}\right)_{n}$ in $H^{-1}(\Omega)$ such that $\left\|\varphi_{n}\right\|_{H^{-1}(\Omega)} \rightarrow 0$ as $n \rightarrow \infty$ and

$$
\begin{align*}
& \left\langle A u_{n}, v-u_{n}\right\rangle-\lambda \int_{\Omega} u_{n}\left(v-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(v-u_{n}\right) d x \\
& \quad \geqslant\left\langle\varphi_{n}, v-u_{n}\right\rangle, \quad \forall v \in K_{\psi} . \tag{5.18}
\end{align*}
$$

Since $\left(u_{n}\right)_{n}$ is bounded, it is weakly convergent, up to a subsequence, to some $u \in K_{\psi}$. Taking $u$ as a test function in (5.18), we get by (P2)

$$
\limsup _{n \rightarrow \infty}\left\langle A u_{n}, u_{n}\right\rangle \leqslant\langle A u, u\rangle .
$$

By the weak lower semi-continuity of the norm, (5.14) follows.
Assertion (5.15) follows by (2) of Lemma 4.4. Finally, (5.1) and (1) of Lemma 4.4 easily yield (5.16) and (5.17).

By (5.12) and step 4, we have that also assumption ( $\mathrm{b}^{\prime}$ ) of Theorem 3.10 is satisfied.
Step 5. The metric space $X$ is locally contractible.
Proof. Being a convex subset of a normed space, $X$ is an ANR, hence locally contractible (see, e.g., [10]).

Since also assumption (c) of Theorem 3.10 is satisfied, there exist two distinct critical points $u_{1}$ and $u_{2}$ of $J_{\lambda, \psi}$ such that $J_{\lambda, \psi}\left(u_{i}\right) \in[\alpha, \beta], i=1,2$, hence with $0<J_{\lambda, \psi}\left(u_{i}\right) \leqslant \varepsilon$. From (1) of Lemma 4.1 we conclude that $u_{1}$ and $u_{2}$ are solutions of $(\mathcal{P})$.

The proof of Theorem 5.1 is complete.

## 6. The linking solution

In the first part of the section we will get the existence of a solution $u$ for the problem $(\mathcal{P})$ with energy $J_{\lambda}(u)>0$ in a uniform way with respect to $\lambda$. In the second part we will prove Theorem 2.1.

Let $s$ be given by assumption ( P 2 ) and let $\bar{J}_{\lambda}, \bar{I}_{K_{\psi}}: L^{s+1}(\Omega) \rightarrow \mathbb{R} \cup\{+\infty\}$ be the functionals defined as

$$
\begin{aligned}
& \bar{J}_{\lambda}(u)= \begin{cases}J_{\lambda}(u) & \text { if } u \in H_{0}^{1}(\Omega), \\
+\infty & \text { if } u \in L^{s+1}(\Omega) \backslash H_{0}^{1}(\Omega),\end{cases} \\
& \bar{I}_{K_{\psi}}(u)= \begin{cases}0 & \text { if } u \in K_{\psi}, \\
+\infty & \text { if } u \in L^{s+1}(\Omega) \backslash K_{\psi} .\end{cases}
\end{aligned}
$$

We also set $\bar{J}_{\lambda, \psi}=\bar{J}_{\lambda}+\bar{I}_{K_{\psi}}$. First of all, we prove the following:

Lemma 6.1. The following facts hold:
(1) for every $u \in H_{0}^{1}(\Omega)$, we have $\left|d \bar{J}_{\lambda}\right|(u)<+\infty$ if and only if $A u \in L^{(s+1)^{\prime}}(\Omega)$ and in this case

$$
\left|d \bar{J}_{\lambda}\right|(u)=\|A u-\lambda u-p(x, u)\|_{(s+1)^{\prime}} ;
$$

(2) for every $u \in K_{\psi}$ with $\left|d \bar{J}_{\lambda+\psi}\right|(u)<+\infty$, there exists $\varphi \in L^{(s+1)^{\prime}}(\Omega)$ with

$$
\|\varphi\|_{(s+1)^{\prime}} \leqslant\left|d \bar{J}_{\lambda, \psi}\right|(u)
$$

such that

$$
\langle A u, v-u\rangle-\lambda \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \geqslant \int_{\Omega} \varphi(v-u) d x, \quad \forall v \in K_{\psi}
$$

Proof. We only prove assertion (2). The proof of (1) is similar and simpler. First of all, observe that the functional $\mathcal{A}: L^{s+1}(\Omega) \rightarrow \mathbb{R} \cup\{+\infty\}$ defined as

$$
\mathcal{A}(u)= \begin{cases}\frac{1}{2}\langle A u, u\rangle & \text { if } u \in K_{\psi} \\ +\infty & \text { if } u \in L^{s+1}(\Omega) \backslash K_{\psi}\end{cases}
$$

is convex and lower semi-continuous, while the functional

$$
u \mapsto \frac{\lambda}{2} \int_{\Omega} u^{2} d x+\int_{\Omega} P(x, u) d x
$$

is of class $C^{1}$ on $L^{s+1}(\Omega)$. From [7, Proposition 2.10 and Theorem 2.11] we deduce that there exists $\varphi \in L^{(s+1)^{\prime}}(\Omega)$ with $\|\varphi\|_{(s+1)^{\prime}} \leqslant\left|d \bar{J}_{\lambda, \psi}\right|(u)$ and

$$
\varphi+\lambda u+p(x, u) \in \partial \mathcal{A}(u)
$$

where $\partial$ stands for the usual subdifferential of convex analysis. Then assertion (2) easily follows.

Now, we are able to prove the main result of this section.
Theorem 6.2. Let $1 \leqslant k \leqslant j$ be such that $\lambda_{k-1}<\lambda_{k}=\cdots=\lambda_{j}<\lambda_{j+1}$. Then, there exist $\alpha>0, \eta>0, R>0$ and a compact set $C \subset \Omega$ such that, if $\lambda_{k}-\eta \leqslant \lambda \leqslant \lambda_{k}+\eta$, and $\psi_{1}$ and $\psi_{2}$ satisfy $\left(\psi_{R, C}\right)$, we have that problem $(\mathcal{P})$ has at least one solution $u$ such that $J_{\lambda}(u) \geqslant \alpha$.

Proof. We will apply Theorem 3.11. First of all, let $e_{1}, \ldots, e_{j+1}$ be the eigenfunctions related to $\lambda_{1}, \ldots, \lambda_{j+1}$ and let $V_{j}^{\perp}$ be as in Section 2. Let also

$$
W=\left\{u \in L^{s+1}(\Omega): \int_{\Omega} u e_{h} d x=0, \forall h=1, \ldots, j+1\right\}
$$

so that

$$
L^{s+1}(\Omega)=\operatorname{span}\left\{e_{1}, \ldots, e_{j+1}\right\} \oplus W
$$

Now we will proceed by steps.
Step 1. There exist $0<r<R^{*}$ and $\alpha>0$ such that

$$
\begin{align*}
& \inf \left\{\bar{J}_{\lambda_{k}}(u): u \in \operatorname{span}\left\{e_{j+1}\right\} \oplus W,\|u\|_{s+1}=r\right\}>\alpha  \tag{6.1}\\
& \sup \left\{\bar{J}_{\lambda_{k}}(u): u \in \operatorname{span}\left\{e_{1}, \ldots, e_{j+1}\right\},\|u\|_{s+1}=R^{*}\right\}<0 \tag{6.2}
\end{align*}
$$

Proof. Since

$$
\langle A u, u\rangle-\lambda_{k} \int_{\Omega} u^{2} d x \geqslant\left(1-\frac{\lambda_{k}}{\lambda_{j+1}}\right)\langle A u, u\rangle, \quad \forall u \in V_{j}^{\perp},
$$

by (4.8) and the continuous embedding of $H_{0}^{1}(\Omega)$ into $L^{s+1}(\Omega)$, there exist $r>0$ and $\alpha>0$ satisfying (6.1). Then, by (2) of Lemma 4.2 there exists $R^{*}>r$ satisfying (6.2).

Step 2. There exist $\tilde{e}_{1}, \ldots, \tilde{e}_{j+1} \in C_{0}^{\infty}(\Omega), \eta>0$ and $\beta>0$ such that, for every $\lambda \in$ [ $\lambda_{k}-\eta, \lambda_{k}+\eta$ ], we have

$$
\begin{align*}
& L^{s+1}(\Omega)=\widetilde{V}_{j} \oplus \operatorname{span}\left\{\tilde{e}_{j+1}\right\} \oplus W  \tag{6.3}\\
& \inf \left\{\bar{J}_{\lambda}(u): u \in \operatorname{span}\left\{\tilde{e}_{j+1}\right\} \oplus W,\|u\|_{s+1}=r\right\}>\alpha  \tag{6.4}\\
& \sup \left\{\bar{J}_{\lambda}(u): u \in \widetilde{V}_{j},\|u\|_{s+1} \leqslant R^{*}\right\}<\alpha  \tag{6.5}\\
& \sup \left\{\bar{J}_{\lambda}(u): u \in \widetilde{V}_{j} \oplus \operatorname{span}\left\{\tilde{e}_{j+1}\right\},\|u\|_{s+1}=R^{*}\right\}<0,  \tag{6.6}\\
& \sup \left\{\bar{J}_{\lambda}(u): u \in \widetilde{V}_{j} \oplus \operatorname{span}\left\{\tilde{e}_{j+1}\right\},\|u\|_{s+1} \leqslant R^{*}\right\}<\beta, \tag{6.7}
\end{align*}
$$

where $\widetilde{V}_{j}$ is the $j$-dimensional space generated by $\left\{\tilde{e}_{1}, \ldots, \tilde{e}_{j}\right\}$.
Proof. If $\tilde{e}_{h}$ is close enough to $e_{h}, 1 \leqslant h \leqslant j+1$, and $\eta$ is small enough, we have that (6.3) holds, while (6.5) follows from (P4) and (6.4), (6.6) from (6.1), (6.2), respectively. Of course, there exists $\beta>0$ satisfying (6.7). So, step 2 is proved.

Now let us fix $\lambda \in\left[\lambda_{k}-\eta, \lambda_{k}+\eta\right]$.
Step 3. For every $c \in \mathbb{R}$, the functional $\bar{J}_{\lambda}$ satisfies $(\mathrm{PS})_{c}$.

Proof. Let $\left(u_{n}\right)_{n}$ be a $(\mathrm{PS})_{c}$-sequence for $\bar{J}_{\lambda}$. We have that $\left(\bar{J}_{\lambda}\left(u_{n}\right)\right)_{n}$ is bounded. Moreover, by Lemma 6.1 there exists $\left(\varphi_{n}\right)_{n}$ in $L^{(s+1)^{\prime}}(\Omega)$ such that $\left\|\varphi_{n}\right\|_{(s+1)^{\prime}} \rightarrow 0$ as $n$ goes to infinity and

$$
\begin{equation*}
\left\langle A u_{n}, v\right\rangle-\lambda \int_{\Omega} u_{n} v d x-\int_{\Omega} p\left(x, u_{n}\right) v d x=\int_{\Omega} \varphi_{n} v d x, \quad \forall v \in H_{0}^{1}(\Omega) \tag{6.8}
\end{equation*}
$$

Taking $v=u_{n}$ as a test function in (6.8) and using (P4), by standard arguments we obtain that $\left(u_{n}\right)_{n}$ is bounded in $H_{0}^{1}(\Omega)$. Then, up to subsequences, $\left(u_{n}\right)_{n}$ strongly converges to some $u$ in $L^{s+1}(\Omega)$.

Step 4. Let $Q=\left\{v+t \tilde{e}_{j+1}: v \in \widetilde{V}_{j}, t \geqslant 0,\left\|v+t \tilde{e}_{j+1}\right\|_{s+1} \leqslant R^{*}\right\}$. Then there exist $R^{* *}>0$ and $\varrho>0$ such that

$$
\begin{align*}
& Q \subset\left\{u \in L^{s+1}(\Omega):\|u\|_{s+1}<R^{* *}\right\}  \tag{6.9}\\
& \left|d \bar{J}_{\lambda}\right|(u)>\frac{\beta-\alpha}{\varrho} \quad \text { whenever } u \in H_{0}^{1}(\Omega), \alpha \leqslant \bar{J}_{\lambda}(u) \leqslant \beta \text { and }\|u\|_{s+1} \geqslant R^{* *} \tag{6.10}
\end{align*}
$$

Proof. By step 3, the set $\left\{u \in L^{s+1}(\Omega): \alpha \leqslant \bar{J}_{\lambda}(u) \leqslant \beta,\left|d \bar{J}_{\lambda}\right|(u)=0\right\}$ is compact. Since $Q$ also is compact, there exists $R^{* *}>0$ satisfying (6.9) and

$$
\begin{equation*}
\left\{u \in L^{s+1}(\Omega): \alpha \leqslant \bar{J}_{\lambda}(u) \leqslant \beta,\left|d \bar{J}_{\lambda}\right|(u)=0\right\} \subset\left\{u \in L^{s+1}(\Omega):\|u\|_{s+1}<R^{* *}\right\} . \tag{6.11}
\end{equation*}
$$

To find $\varrho$ satisfying (6.10), assume for a contradiction that there exists a sequence $\left(u_{n}\right)_{n}$ in $H_{0}^{1}(\Omega)$ such that $\left\|u_{n}\right\|_{s+1} \geqslant R^{* *}$,

$$
\begin{equation*}
\alpha \leqslant \bar{J}_{\lambda}\left(u_{n}\right) \leqslant \beta \tag{6.12}
\end{equation*}
$$

for any $n \in \mathbb{N}$ and

$$
\begin{equation*}
\left|d \bar{J}_{\lambda}\right|\left(u_{n}\right) \rightarrow 0 \tag{6.13}
\end{equation*}
$$

as $n$ goes to infinity. Then, $\left(u_{n}\right)_{n}$ is a (PS)-sequence for $\bar{J}_{\lambda}$. So, up to a subsequence, we have that

$$
\begin{equation*}
\bar{J}_{\lambda}\left(u_{n}\right) \rightarrow c \in[\alpha, \beta] \tag{6.14}
\end{equation*}
$$

and

$$
\begin{equation*}
u_{n} \rightarrow u \quad \text { with }\|u\|_{s+1} \geqslant R^{* *} \tag{6.15}
\end{equation*}
$$

as $n$ goes to infinity. By (6.13) and Proposition 3.4 we deduce that $\left|d G_{\bar{J}_{\lambda}}\right|\left(u_{n}, \bar{J}_{\lambda}\left(u_{n}\right)\right) \rightarrow 0$ as $n$ goes to infinity. Remark 3.2 and (6.14) easily yield that

$$
\begin{equation*}
\left|d G_{\bar{J}_{\lambda}}\right|(u, c)=0 . \tag{6.16}
\end{equation*}
$$

On the other hand, by [7, Theorem 3.13] we have $\left|d G_{\bar{J}_{\lambda}}\right|(u, t)=1$ whenever $\bar{J}_{\lambda}(u)<t$. It follows that $\bar{J}_{\lambda}(u)=c$. Using again Proposition 3.4 and (6.16) we obtain that $\left|d \bar{J}_{\lambda}\right|(u)=0$. Then, $u$ is a critical point for $\bar{J}_{\lambda}$ such that $\|u\|_{s+1} \geqslant R^{* *}$ and $\alpha \leqslant \bar{J}_{\lambda}(u) \leqslant \beta$. This contradicts (6.11). Then, step 4 is proved.

Now, let $U=\left\{u \in L^{s+1}(\Omega):\|u\|_{s+1}<R^{* *}\right\}$. We apply Theorem 3.11 to the lower semicontinuous functional $\bar{J}_{\lambda, \psi}: L^{s+1}(\Omega) \rightarrow \mathbb{R} \cup\{+\infty\}$.

Step 5. There exist $R^{\prime}>0$ and a compact set $C^{\prime} \subset \Omega$ such that, if $\psi_{1}$ and $\psi_{2}$ satisfy ( $\psi_{R^{\prime}, C^{\prime}}$ ), we have that

$$
\forall u \in B_{\varrho}(U) \backslash U, \quad \alpha \leqslant \bar{J}_{\lambda, \psi}(u) \leqslant \beta \quad \Rightarrow \quad\left|d \bar{J}_{\lambda, \psi}\right|(u)>\frac{\beta-\alpha}{\varrho} .
$$

Proof. We argue by contradiction and we suppose that there exist two sequences of Borel functions $\psi_{1, n}: \Omega \rightarrow[-\infty, 0]$ and $\psi_{2, n}: \Omega \rightarrow[0,+\infty]$ such that

$$
\begin{equation*}
\psi_{1, n}(x) \leqslant-n<n \leqslant \psi_{2, n}(x) \quad \text { cap. q.e. } \quad \text { on } C_{n}:=\left\{x \in \mathbb{R}^{N}: d\left(x, \mathbb{R}^{N} \backslash \Omega\right) \geqslant \frac{1}{n}\right\} \tag{6.17}
\end{equation*}
$$

and a sequence $\left(u_{n}\right)_{n}$ in $K_{\psi_{n}}$ such that

$$
\begin{align*}
& R^{* *} \leqslant\left\|u_{n}\right\|_{s+1}<R^{* *}+\varrho,  \tag{6.18}\\
& \alpha \leqslant \bar{J}_{\lambda, \psi_{n}}\left(u_{n}\right) \leqslant \beta \tag{6.19}
\end{align*}
$$

and $\left|d \bar{J}_{\lambda, \psi_{n}}\right|\left(u_{n}\right) \leqslant \frac{\beta-\alpha}{\varrho}$. By (2) of Lemma 6.1, we deduce that there exists $\varphi_{n} \in$ $L^{(s+1)^{\prime}}(\Omega)$ such that

$$
\begin{equation*}
\left\|\varphi_{n}\right\|_{L^{(s+1)^{\prime}}(\Omega)} \leqslant \frac{\beta-\alpha}{\varrho} \tag{6.20}
\end{equation*}
$$

and

$$
\begin{align*}
& \left\langle A u_{n}, v-u_{n}\right\rangle-\lambda \int_{\Omega} u_{n}\left(v-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(v-u_{n}\right) d x \\
& \quad \geqslant \int_{\Omega} \varphi_{n}\left(v-u_{n}\right) d x, \quad \forall v \in K_{\psi_{n}} . \tag{6.21}
\end{align*}
$$

By (6.18) we have that $\left(u_{n}\right)_{n}$ is bounded in $L^{s+1}(\Omega)$. By (P2) and (6.19) we deduce that $\left(u_{n}\right)_{n}$ is bounded in $H_{0}^{1}(\Omega)$. Then, up to subsequences, there exists $u$ in $H_{0}^{1}(\Omega)$ such that $u_{n} \rightarrow u$ in $L^{s+1}(\Omega)$ and $u_{n} \xrightarrow{w} u$ in $H_{0}^{1}(\Omega)$ as $n$ tends to infinity.

Let $\bar{v} \in C_{0}^{\infty}(\Omega)$. By (6.17) we have that $\psi_{1, n} \leqslant \bar{v} \leqslant \psi_{2, n}$ cap. q.e. in $\Omega$ for $n$ sufficiently large. Then we can take $\bar{v}$ as a test function in (6.21), obtaining

$$
\begin{align*}
\left\langle A u_{n}, u_{n}\right\rangle \leqslant & \left\langle A u_{n}, \bar{v}\right\rangle-\lambda \int_{\Omega} u_{n}\left(\bar{v}-u_{n}\right) d x-\int_{\Omega} p\left(x, u_{n}\right)\left(v-u_{n}\right) d x \\
& -\int_{\Omega} \varphi_{n}\left(\bar{v}-u_{n}\right) d x \tag{6.22}
\end{align*}
$$

for any $\bar{v} \in C_{0}^{\infty}(\Omega)$ and $n$ sufficiently large. Moreover, there exists $\varphi$ in $L^{(s+1)^{\prime}}(\Omega)$ such that $\|\varphi\|_{(s+1)^{\prime}} \leqslant \frac{\beta-\alpha}{\varrho}$ and $\varphi_{n} \xrightarrow{w} \varphi$ in $L^{(s+1)^{\prime}}(\Omega)$ as $n$ goes to infinity. Passing to the upper limit in (6.22), we get

$$
\begin{equation*}
\limsup _{n \rightarrow \infty}\left\langle A u_{n}, u_{n}\right\rangle \leqslant\langle A u, \bar{v}\rangle-\lambda \int_{\Omega} u(\bar{v}-u) d x-\int_{\Omega} p(x, u)(\bar{v}-u) d x+\langle\varphi, \bar{v}-u\rangle \tag{6.23}
\end{equation*}
$$

for any $\bar{v} \in C_{0}^{\infty}(\Omega)$. By density we get that (6.23) holds for any $\bar{v} \in H_{0}^{1}(\Omega)$. In particular, we can take $\bar{v}=u$ in (6.23). So, by the weak lower semi-continuity of the norm we obtain that $u_{n} \rightarrow u$ in $H_{0}^{1}(\Omega)$ as $n$ goes to infinity. Moreover, by (6.18) and (6.19) have that $R^{* *} \leqslant\|u\| \leqslant R^{* *}+\varrho$ and $\alpha \leqslant \bar{J}_{\lambda}(u) \leqslant \beta$. Finally, (6.23) yields

$$
\begin{aligned}
\langle A u, u\rangle \leqslant & \langle A u, v\rangle-\lambda \int_{\Omega} u(v-u) d x-\int_{\Omega} p(x, u)(v-u) d x \\
& +\langle\varphi, \bar{v}-u\rangle, \quad \forall v \in H_{0}^{1}(\Omega)
\end{aligned}
$$

whence $A u-\lambda u-p(x, u)=\varphi$. By (1) of Lemma 6.1 it follows that $\left|d \bar{J}_{\lambda}\right|(u) \leqslant \frac{\beta-\alpha}{\varrho}$ and this fact contradicts step 4 . Then, step 5 is proved.

At this point, let $C=C^{\prime} \cup \bigcup_{i=1}^{j+1} \operatorname{supt}\left(\tilde{e}_{i}\right)$ where $C^{\prime}$ and $C_{\alpha}$ are those of Lemma 4.4, and let $R>R^{\prime}$ be such that $\|u\|_{\infty} \leqslant R$ whenever $u \in Q$. If $\psi_{1}$ and $\psi_{2}$ satisfy condition ( $\psi_{R, C}$ ), then we clearly have $Q \subset K_{\psi}$. So, by (6.5)-(6.7) it follows

$$
\begin{aligned}
& \sup \left\{\bar{J}_{\lambda, \psi}(u): u \in \partial_{\tilde{V}_{j} \oplus \operatorname{span}\left\{\tilde{e}_{j+1}\right\}} Q\right\}<\alpha, \\
& \sup \left\{\bar{J}_{\lambda, \psi}(u): u \in Q\right\}<\beta
\end{aligned}
$$

Taking into account also (6.4), we can infer that the functional $\bar{J}_{\lambda, \psi}$ satisfies assumption (a) of Theorem 3.11 with $E_{-}=\widetilde{V}_{j}$ and $E_{+}=\operatorname{span}\left\{\tilde{e}_{j+1}\right\} \oplus W$.

Step 6. For every $c \in \mathbb{R}, \bar{J}_{\lambda, \psi}$ satisfies $(\mathrm{PS})_{c}$ on $\bar{U}$. Moreover, we have that

$$
\begin{equation*}
\left|d \mathcal{G}_{\bar{J}_{\lambda, \psi}}\right|(u, t)=1 \quad \text { whenever } \bar{J}_{\lambda, \psi}(u)<t . \tag{6.24}
\end{equation*}
$$

Proof. Let $\left(u_{n}\right)_{n}$ be a $(\mathrm{PS})_{c}$-sequence for $\bar{J}_{\lambda, \psi}$ on $\bar{U}$. We have that

$$
\begin{equation*}
\left\|u_{n}\right\|_{s+1} \leqslant R^{* *} \tag{6.25}
\end{equation*}
$$

for any $n \in \mathbb{N}$, and

$$
\begin{equation*}
\bar{J}_{\lambda, \psi}\left(u_{n}\right) \rightarrow c \tag{6.26}
\end{equation*}
$$

and

$$
\begin{equation*}
\left|d \bar{J}_{\lambda, \psi}\right|\left(u_{n}\right) \rightarrow 0 \tag{6.27}
\end{equation*}
$$

as $n$ goes to infinity. By (6.25), (P2) and (6.26) we deduce that $\left(u_{n}\right)_{n}$ is bounded in $H_{0}^{1}(\Omega)$, hence convergent, up to a subsequence, in $L^{s+1}(\Omega)$. On the other hand, property (6.24) directly follows from [7, Theorem 3.13]. Then, step 6 is proved.

Since also assumption (b) of Theorem 3.11 is satisfied, there exists a critical point $u$ of $\bar{J}_{\lambda, \psi}$ such that $\bar{J}_{\lambda, \psi}(u) \in[\alpha, \beta]$. Therefore, $u \in K_{\psi}$ and by (2) of Lemma 6.1 we conclude that $u$ is a solution of problem $(\mathcal{P})$.

Let us observe that Theorem 2.1 now easily follows from Theorems 5.1 and 6.2.
Remark 6.3. While in Section 5 we have considered the continuous functional $J_{\lambda, \psi}$, taking as reference the $H_{0}^{1}(\Omega)$-metric, here the same approach would have caused a further compactness difficulty. More precisely, in the proof of step 5 of Theorem 6.2, it is not clear how to manage the term $\left\langle\varphi_{n}, u_{n}\right\rangle$ if one only knows that $\left(u_{n}\right)_{n}$ is weakly convergent to $u$ in $H_{0}^{1}(\Omega)$ and $\left(\varphi_{n}\right)_{n}$ is weakly convergent to $\varphi$ in $H^{-1}(\Omega)$. On the contrary, the use of the $L^{s+1}(\Omega)$-metric forces to consider the lower semicontinuous functional $\bar{J}_{\lambda, \psi}$, but now $\left(\varphi_{n}\right)_{n}$ is weakly convergent to $\varphi$ in $L^{(s+1)^{\prime}}(\Omega)$, while $\left(u_{n}\right)_{n}$ is still bounded in $H_{0}^{1}(\Omega)$, hence strongly convergent, up to a subsequence, in $L^{s+1}(\Omega)$. In these conditions the term $\left\langle\varphi_{n}, u_{n}\right\rangle$ can be easily handled.

Remark 6.4. Actually, following the same proof of Theorem 6.2, one can state a more precise assertion. Namely, that, for every $\varepsilon>0$, there exist $\alpha>0, \eta>0, R>0$ and a compact set $C \subset \Omega$ such that, if $\lambda_{k}-\eta \leqslant \lambda \leqslant \lambda_{j+1}-\varepsilon$ and $\psi_{1}$ and $\psi_{2}$ satisfy $\left(\psi_{R, C}\right)$, we have that problem $(\mathcal{P})$ has at least one solution $u$ such that $J_{\lambda}(u) \geqslant \alpha$.

This is an improvement of a result of [18], concerning the existence of a nontrivial solution for problem $(\mathcal{P})$.

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    * Corresponding author.

    E-mail addresses: magrone@mat.uniroma3.it (P. Magrone), mugnai@dipmat.unipg.it (D. Mugnai), servadei@mat.uniroma2.it (R. Servadei).

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